

Belknap County

Annual Budget Request from Outside Agencies

Part A – Agency Information

Name: Address: Belknap County Conservation District 64 Court Street, Laconia, NH 03246

Telephone:

(603) 527-5880

Executive Director: Lisa Morin

Date: September 22, 2023

Email: lisa.morin@nh.nacdnet.net

FAX: N/A

Funds for Fiscal Year: 2024

Section 1 - Funding Request Summary:

Total Amount of Request: \$ 54,000

Funds for:

⊠ General Operations and Overhead

Amount: \$ 54,000

Section 2 – Revenue Summary:

	2022	2023	2024
Revenue Sources	Prior	Current	Request
Federal			•
USDA Urban Ag			\$ 11,000
State			,
SCC Moose Plate	\$ 11,175	\$ 55,800	\$ 30,000
Farm to School	\$ 2,199.80	\$ o	\$ 49,752
County			Ŧ 1 257 0 -
Belknap County	\$ 50,000	\$ 50,000	\$ 54,000 (reflects 8% Soc.Sec. increase)
Multi-Source Grants:			
CDEA-NH Climate Resiliency	\$ 912.50	\$ 7,500	\$ 17,500
New England Forest & Rivers Fund	\$ 79,349.81	\$ 30,463.69	\$ 70,000
NHACD Demonstration	\$ 12,195.81	\$ 12,160	\$ 3,500
NH Gleans	\$ 5,000	\$ 5,000	\$ 5,000
NH Charitable	\$ 11,303	\$ o	\$ 5,000
VolunteerNH	\$ 24,646	\$ 15,000	\$ o
Other Grants	\$ 3,492.97	\$ 3,160	\$ o
Other Matching Grants		\$	\$ o
Other: Sales	\$ 19,426.87	\$ 23,215.77	\$ 24,000
Other: Programs	\$ 1,092	\$ 6,145.30	\$ 2,000
Other: Services		\$ 6,375	\$ o
Other: Donation	\$ 10,391.02	\$ 10,831	\$ 10,900
Other: (Accountant Adjustment)	\$ 500.39	\$ 0	\$ o
Reimbursements	\$ 70	\$ 993.47	\$ o
Total	\$231,755.17	\$226,644.23	\$282,652

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Note: the values shown for grants does not include the value of in-kind activities such as volunteer time and product donations.

Section 3 – Agency Municipal Government Revenue:

List revenues received from Municipal Governments in Belknap County.

No individual support funding is solicited or received from municipalities by BCCD.

BCCD's natural resource-based work often impacts more than one community at a time and benefits Belknap County as a whole. In some instances, upon request from a municipality, BCCD contracts with private sector engineers to provide fee based professional services. A small percentage of the fee is applied to BCCD for administrative services (fee collection and tax reporting) with the rest paying for the contractor.

Section 4 – Agency Budget Overview:

Total Revenue Total Expenses Difference	Prior Year \$ 231,755.17 <u>\$ 219.134.18</u> \$ 12,620.99 Grant Funds carried over	Current Year \$ 226,644.23 \$ 239,265.22 \$ -12,620.99 r and spent in 2023	Projected Year \$ 282,652 <u>\$ 282,652</u> \$ 0
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Section 5 - Agency Budget Breakdown for all Programs:

Section 5 – Agency Budget Breakdov	wn for all Prog	rams:	
Revenue by Program	2022 Prior Budget Allocation	2023 Current Budget Allocation	Proposed Budget Request*
Programs: County Grant Grant Income Sales Programs/Events Private Donations Reimbursements Other Total	\$ 50,000 \$ 150,274.89 \$ 19,426.87 \$ 1,092 \$ 10,391.02 \$ 70 \$ 500.39 \$ 231,755.1 7	\$ 50,000 \$ 129,523.70 \$ 23,215.77 \$ 10,030.60 \$ 10,831 \$ 993.47 \$ 226,644.23	\$ 54,000 \$ 191,752 \$ 24,000 \$ 2,000 \$ 10,900
Expenses by Program	Prior Budget Expense	Current Budget Expense	Projected Budget Expense
Programs: Personnel Grant/Project Expense Sales Programs/Activities Total	\$ 77,058.98 \$ 108,511.53 \$ 15,219.04 \$ 18,344.63 \$219,134.18	\$ 78,008 \$ 142,144.69 \$ 16,354.48 \$ 2,758.05 \$ 239,265.22	\$ 80,008 \$ 187,144 \$ 13,500 \$ 2,000 \$ 282,652

Section 6 -Financial Report

BCCD financial reports are not audited. BCCD's 2023 Statement of Activities report is attached to this document. Due to the costs associated in obtaining 'audited' financials the requirement was waived by the Belknap County Commissioners a few years ago. The report was generated by Santoro & Sinnamon C.P.A.'s located in New Hampshire. BCCD operates on a January to December fiscal year.

Section 7 - Return of Organization Exempt Tax Status

BCCD has a tax status of 170 c (1). We are designated a 'tax exempt' organization by the IRS and are not required to file IRS Form 990.

Part B - Program Specific Information

Section 8 - Program Funding Request

Program Name: Belknap County Conservation District

Amount of Request for this Program: \$ 54,000

⊠ Existing Program (Payroll and associated expenses/Financial Reporting)

Will funds be matched? Yes.

For every \$1 of county funds, BCCD brought into the county \$30 in products/services.

- Belknap County funds partially pay for one Conservation District staff member.
- County funds provide vital match to grantor funds for projects.
- Few grants cover existing staff costs and limit administrative costs.

If yes, how?

By: ⊠ Federal (in-kind, non-monetary; and grants)

☑ State (grants if awarded)

☑ Private (grants if awarded, and donations)

Total in-kind value and grants:

2023 In-Kind (non-cash) estimated \$30,000 2023 Grants = \$129,524 USDA-NRCS = \$500,000 annual estimate (not including farm bill contracts) Farm Bill = \$669,023 Volunteer Time = \$82,807 as of 9/2023 Food Donation = \$10,000 estimated on 2,500 pounds In-kind Total = \$622,807 USDA Farm Bill = \$669,023 Grant Total = \$129,524

The USDA – Natural Resources Conservation Services (NRCS), in partnership with the Belknap County Conservation District (BCCD) in 2023 will contribute approximately \$1,169,023 in value to Belknap County in services and contracts to local producers. NRCS technical and staff support services to Belknap County have an historic estimated value of \$500,000+/- annually and currently has \$669,023 in Farm Bill contracts to be used to support local agricultural (including forestry) producers to implement on-the-ground conservation projects. This activity often extends to hiring local, private sector services to implement the projects.

BCCD receives 'in-kind' (non-monetary) support from its partnership with the USDA-NRCS through technical and service assistance and the loan of a Federal computer. NRCS also invests funding through the NH Association of Conservation Districts to each County Conservation District for special projects via a competitive grant process and support of Conservation Planners to assist with Farm Bill related site visits. These funds pay for project supplies with limited opportunities for Conservation District staff time reimbursement.

BCCD submits multiple funding proposals to grantors each year from the public and private sector. Requested funding amounts vary each year and with each project. Knowing whether a project will be funded or not in any given year is a challenge.

The Conservation District applies Belknap County funding to cover administrative costs which in turn is used as 'in-kind' match required by most grant programs. This is vital to the ability of the District to apply for grants that bring additional dollars into Belknap County. Grantors expect to see a

contribution of resources (staff and office) from an applicant. Without that contribution, grantors are unlikely to award grant dollars and Belknap County loses financial opportunities for on-the-ground conservation services and projects for Belknap County residents. In 2023 BCCD received some grant dollars to help offset level county funding. However, these grant dollars do not fully replace the County funding reductions experienced in prior years and lack of full support for basic administrative costs for BCCD's one employee.

Section 9 - Program Expense Summary:

Section 9 - 1 Togram Expense sur	Prior	Current	Proposed
Expense Item Personnel Services Contract Services Travel Space/Rent Consumable Supplies Equipment Telephone, Website, Internet Membership Dues Printing Food Insurance Other	\$ 77,058.98 \$ 7,222.64 \$ 1,274.37 \$ 0 \$ 1,094.14 \$ 1,049.94 \$ 1,043.06 \$ 551.96 \$ 447.63 \$ 0 \$ 1,601.22 \$ 127,790.24	\$ 78,008 \$ 5,178 \$ 510 \$ 838.26 \$ 800 \$ 0 \$ 1,500 \$ 560 \$ 1,200 \$ 0 \$ 1,883 \$ 146,784.74 \$ 237,262	\$ 80,008 \$ 6,000 \$ 500 \$ 1,000 \$ 500 \$ 1,500 \$ 600 \$ 1,300 \$ 0 \$ 1,900 \$ 189,344 \$ 282,652
Total	\$219,134.18	Ψ -3 /,	cc

Section 9 - Note: BCCD staff has not received a raise in salary since January 2011, effectively receiving a salary decrease each year cost of living increases are not addressed. In 2022, the BCCD Board of Supervisors voted to resume payment of health insurance premiums and continues to pay a % of the retirement contribution. Between the years of 2017 and 2021, BCCD Staff assumed, post tax, 100% of health insurance costs and all non-grant covered mileage costs; combined these expenses were 20% (\$11,000) of Staff's gross salary. The BCCD Board of Supervisors saw this as an unsustainable practice.

Section 10 - Program Revenues Summary:

Revenue Sources	2022 Prior	2023 Current	2024 Request
Federal USDA Urban Ag			\$ 11,000
State SCC Moose Plate Farm to School	\$ 11,175 \$ 2,199.80	\$ 55,800	\$ 30,000 \$ 49,752
County Belknap County	\$ 50,000	\$ 50,000	\$ 54,000 (reflects 8% Soc.Sec. increase)
Multi-Source Grants: CDEA-NH Climate Resiliency New England Forest & Rivers Fund NHACD Demonstration	\$ 912.50 \$ 79,349.81 \$ 12,195.81	\$ 7,500 \$30,463.69 \$ 12,160	\$ 17,500 \$ 70,000 \$ 3,500

NH Gleans	\$ 5,000	\$ 5,000	\$ 5,000
NH Charitable	\$ 11,303	\$	\$ 5,000
VolunteerNH	\$ 24,646	\$15,000	3.3
Other Grants	\$ 3,492.97	\$ 3,160	
Other Matching Grants		\$	
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Other: Services		\$ 6,375	
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Reimbursements	\$ 70	\$993.47	
Total	\$231,755.17	\$226,644.23	\$282,652

Section 11 - Program Personnel Summary

Year	2022
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#FET Position Coordinator	# Hours 2,860	Prior Gross Salary \$ 54,800
Total	2,860	\$ 54,800
(Estimated) Year 2023 #FET Position Coordinator Total	# Hours 2,600 2,600	Current Gross Salary \$ 54,800 \$ 54,800
(Proposed) Year 2024 #FET Position Coordinator Total	# Hours 2,800 2,800	Proposed Gross Salary \$ 56,800 \$ 56,800

Section 12 - Fringe Benefits

Year 2023 Estimated

Type of Benefit	Cost	Explanation
Workers Compensation	\$ 500	Insurance Premium
FICA	\$ 4,192	7.65 % of wages
Primex Unemployment Insurance	\$ 528	Premium
Other: Retirement	\$10,656	
Other: Health	\$ 7,332	27
Total	\$23,208	

Section 13 - Program General Information, Update, Service Goals, and Objectives

1) List of program's mission, goals, and objectives.

Mission: Belknap County Conservation District will help landowners and communities conserve the natural resources of Belknap County.

- We accomplish our mission by:
 - Identifying critical natural resource conservation issues and needs
 - Initiating projects that demonstrate conservation best practices
 - Delivering conservation information and training

Creating access to technical and financial resources that enable conservation action

Goals:

- Set priorities for natural resource conservation in Belknap County as directed by NH RSA 432:12 (Creation of Conservation Districts) and the NH State Conservation Committee appointed by the state Governor.
- Provide administration, technical, and financial assistance to land users and municipalities.
- Work and partner with local, state and federal agencies to deliver natural resource related technical assistance to the public.
- Deliver information to the public and coordinate resources on their behalf.
- Procure and administer grants for BCCD, municipalities, and land user projects.
- Sponsor projects and coordinate training as needed or requested
- 2) Describe program and or general operations for which you request this money.

Belknap County funds represent approximately 19% of BCCD's 2024 budget; however, they represent a significant portion BCCD's administrative costs. County funds will be used to help cover employee salary, employer retirement contribution, and selected contract work related to financial record keeping. With these funds we will respond to town and landowner requests for assistance in obtaining grants and technical information related to soil and water conservation and seek to develop additional long-term funding for selected customer-driven activities.

3) Breakdown of county monies as to which area they will be used in \$ amount.

Personnel Services Financial Services (Payroll Processing & Mandated Financial Review)	\$ 52,000 \$ 1,500 \$ 500
Workman's Comp. Insurance	
Total	\$ 54,000

4) Describe how program evaluates and measures effectiveness.

BCCD evaluates and measures our 'program' by the activities of our staff, volunteers, and interaction with our customers on an ongoing basis. BCCD hosts an annual public local conservation forum with town officials and landowners, and a local working group session with agencies and organizations working in New Hampshire, both inform BCCD's Strategic Plan. Input from 2023 Local Conservation Forum:

Top important local natural resource issues:

- Redevelopment, <u>not new development</u>
- Protect Aquifers and Well Water
- Promote Urban Agriculture options
- Address Climate Change and its impacts
- More Conservation outreach & information needed

Summary of how BCCD can best make a difference in the County:

- Help consolidate the number of regional conservation information outlets
- Assist with grants/fund projects/provide outreach/identify climate impacts
- Continue working partnerships inside and outside county/continue joint meetings
- Public awareness and positive messaging on good things being done
- 5) Describe how volunteers and how many hours volunteered this program uses.

2023 Summary (as of August 31, 2023)

Total Hours (so far): 2,941 Independent Sector Value is \$31.80/hr. Total Volunteer Value \$93,921

BCCD has a strong history of working with volunteers and has fostered collaboration among organizations/agencies that also utilize volunteers. We work with the public, non-profit groups, correctional programs, and employee training programs. BCCD volunteer opportunities include:

Fundraising -

Tree & Shrub Sale

Hours in 2023: 153.5

Value of volunteer time: \$4,945

Students made id tags. Volunteers package purchases for this fundraiser.

Fall Bulb Sale (based on 2022 actuals)

Estimated Hours in 2022: 5

Value of volunteer time: \$ 159

Volunteers sort bulbs and package them.

Projects -

Grant Proposal Writing; Award Administration, Reporting

Hours: 900

Value of volunteer time: \$28,620

Develop funding proposals, administer grants, submit reporting

Community Gardens/Adopt a Spot/Tardif Park/WOW Trail/NH Fish & Game/BC Court.

Hours: 88 Value of volunteer time: \$2,798

Volunteers sporadically attend to gardens throughout Laconia and at County Courthouse.

Belknap County Gleans

(estimated for year-end 2023) Hours: 25

Value of volunteer time: \$795

Pounds of food estimated for year-end: 2,500 Value of foo

Value of food donated: \$10,000 (\$4/lb)

Impacts of the high cost of seed, summer heat/rains, a high demand for local food, and the sale of one of our donor farms lessened produce yields and donation totals. We also had one of our biggest donor farms transition to donating directly to a local homeless shelter; we consider this a success of the gleaning program!

Gunstock Mountain

Wetlands Walk

Hours: 1,445

Value of volunteer time: \$45,951

Volunteers maintain and repair the Wetlands Walk and several pollinator gardens at Gunstock. We have an additional workdays scheduled in 2023 and anticipate the number of hours to rise.

Stream Restoration

Project Management

Hours: 150

Value of volunteer time: \$4,770

Natural Resource Assistance to Municipalities and Landowners

BCCD Supervisors donated time

Hours: 125

Value of volunteer time: \$3,975

BCCD Board Meetings & Outreach

Hours: 60

Value of volunteer time: \$1,908

Monthly meetings and special projects of BCCD Board of Supervisors

BCCD volunteers are recruited through public outreach, word of mouth, partnering with other organizations, and continued interest by those we have assisted in the past.

6) Describe program's efforts to cooperate and collaborate with other agencies.

BCCD seeks out opportunities to cooperate and collaborate with other agencies/organizations at every level. One of our functions is to take available technical, financial and educational resources, whatever their source, and focus or coordinate them so that they meet the needs of the local land user for conservation of soil, water, and related resources. These efforts have resulted in the identification of conservation projects that inform the public and solicit their support on numerous projects.

BCCD's recent project activity includes collaborations with the following:

Stream Restoration, Soil Erosion Control, and Forest Management -

Towns of Alton, Gilford, Meredith, Sanbornton, Gilmanton, Laconia; Trout Unlimited, NH Fish & Game, Gunstock Mountain Resort, International Erosion Control Association, NH DES, Winnisquam Watershed Network, Lake Winnipesaukee Association, Belknap Range Conservation Coalition, NH Association of Conservation Commissions, NH Senator Kuster's office, and several private sector professionals.

Environmental Stewardship & Food Assistance -

UNH Sustainability Institute: Farm to School, Lakes Region Food Network, NH Farm Bureau Belknap County, Prescott Farm Environmental Education Center, Small and Beginner Farmers-NH, GatherNH, Congregational Church (Laconia)

Evidence of cooperation and collaboration:

Federal -

USDA – Natural Resources Conservation Service (NRCS)

- BCCD's relationship with NRCS has been in existence since 1946.
- NRCS gives BCCD access to natural resource technical assistance.
- BCCD provides a local avenue for NRCS services and federal cost-share programs
- BCCD provides NRCS with administrative support on Belknap County contracts
- BCCD provides NRCS with public outreach opportunities NRCS cannot provide.

State -

NH Department of Environmental Services (NH DES)

- BCCD Staff serves on the NH DES Lakes Management Advisory Committee.
- BCCD often disseminates NH DES outreach information, provides customer referrals
- Assists BCCD with its instream wood projects.

NH Farm Bureau

- BCCD is on Ag in the Classroom Board, and Belknap County Farm Bureau member
- BCCD presents at Belknap County School to Farm Day
- BCCD collaborated with the Belknap chapter of the NH Farm Bureau to grant fund the
 purchase large equipment. Equipment purchased to date are a No-till Seed Drill and a
 Wood Ash Spreader. BCCD also obtained a grant to help fund repairs to the equipment.

NH Fish and Game (NH F&G)

• BCCD has partnered with NH Fish and Game on 6 stream restoration projects around the county in the last few years, and obtained grant funding to purchase a high end video camera to develop informational clips.

Sustainability Institute at the University of New Hampshire & the Farm to School Network

• NH Farm to School – BCCD participates in NH Farm to School in Belknap County. The program advances the goals of a healthy community with increased access to local foods. The program works with students to raise awareness of local farms and what they grow. BCCD is actively seeking grant funding to hire a NH Farm to School Coordinator for Belknap County schools.

Conservation District Employees Association -NH

• Climate Resiliency Grants – BCCD participates in the statewide, privately funded Climate Resiliency Grant Program. The grant program funded three applications in Belknap County; the sum total of the three grants is \$25,000. Two grants directly help farmers and the third funded soil erosion prevention plantings.

Belknap County -

- BCCD Volunteer Coordinator for Environmental Stewardship and Food Assistance Grant funded facilitation of collaboration and partnership with the organizations and agencies operating in Belknap County utilizing volunteers to accomplish their natural resource and food assistance goals. Our top volunteer group this year is Work Opportunities Unlimited.
- Gunstock Mountain Resort
 - Wetlands Walk Repair BCCD enhances the recreational offering at Gunstock Mountain Resort with ongoing maintenance of the Wetlands Walk. This educational/recreational attraction was installed by BCCD over 20 years ago and it remains popular with local residents and campers. In 2023 BCCD coordinated several 'volunteer work-days' that included local volunteers and interested individuals from all over New England donating their time. Groups this year included United Way and the Belknap County Correctional Facility. Gunstock staff members provided guidance on the project.
 - Pollinator Plantings and Wildlife Openings —In 2020,BCCD obtained grant funding to create
 two wildlife opening in the woodlands on Cobble Mountain that provide habitat for species
 in decline and created pocket gardens for pollinators. BCCD also funded an update to
 Gunstock's Forest Management Plan. In 2023 BCCD provided follow-up monitoring and
 maintenance for these projects.

UNH Cooperative Extension – Belknap County (UNHCE)

• BCCD has a long history of communicating and collaborating with UNHCE. Employees of the two agencies have ongoing discussions regarding programming and outreach to ensure that our efforts complement each other. Every effort is made to keep each other informed and not duplicate programs. BCCD assists landowners and towns in specific programs such as technical review of projects and obtaining grants for soil, water and natural resource programs which are outside the mission of UNHCE. BCCD also disseminates UNHCE program announcements, outreach materials, and provides assistance when appropriate.

Belknap County - Judicial Branch

BCCD partners on a limited basis with the Belknap County Recovery Court System to provide their clients with community service hours working on conservation related projects.

Municipal -

In 2023, BCCD assisted the following municipalities:

- Alton Issues of flood resiliency, water quality, and food insecurity.
 - ✓ BCCD funded a Forest Plan for 366 acres of town land (Ely and Seavey Tracts) prepared by a forestry consultant for the town.
 - ✓ BCCD delivers donated fresh produce to the Alton Senior Center as part of its NH Gleans-Belknap County program.
 - ✓ Provided community outreach on Hurd Brook stream restoration at Alton Rotary event.
 - ✓ Participated in Alton Home Show.
- Barnstead Issues of water quality and soil health.
 - BCCD is a member of NH Farm Bureau-Belknap County (FB-BC) and consulted with them on what farm equipment promoting soil health would be of most benefit to Belknap County farmers. The collaboration resulted in the purchase, via a NH Mooseplate Grant, of a no-till seeder (\$35,000) and a \$5,000 CDEA-NH Climate Resiliency Grant to cover its use by Belknap County farmers and maintenance. BCCD will soon be purchasing a Wood Ash Spreader via the Mooseplate funds based on Belknap Farm Bureau recommendations. In October 2023, BCCD and Belknap Farm Bureau will host a joint annual meeting.
 - ✓ Provided conservation information at Barnstead Old Home Day
- · Belmont -Issues of flood resiliency, water quality, and food insecurity.

✓ BCCD assisted the Merrimack River Watershed Council in obtaining a \$10,000 Climate Resiliency Grant that funded the planting of trees hundreds of trees in the Tioga watershed to improve water health, reduce soil erosion, and protect farmland. BCCD physically assisted with the planting.

BCCD assisted in funding an update to the Town Forest management plan for 265 acres in the Tioga Marsh Tract and the generation of science-based report. BCCD facilitated a collaboration of private sector professionals and environmental agencies for the project. BCCD facilitated in obtaining a Student Conservation Corps crew to remove buckthorn in

BCCD submitted a grant proposal to revise the Town Forest Plan for the Sanborn and Pop's Woods tracts and implement a project.

A BCCD Supervisor serves on the Board of Directors of the Winnisquam Watershed Network (WWN). BCCD continues to focus on instream wood restoration projects within the Winnisquam Watershed to reduce streambank erosion, increase flood resiliency, and improve water health.

Center Harbor – Issues of flood resiliency and water quality.

BCCD is partnering with Carroll County Conservation District on stream restoration projects that impact water health in both counties.

Gilford - Issues of flood resiliency, water quality, soil erosion, game fish habitat, and food insecurity.

✓ Provided outreach at NH Farm Bureau's School to Farm Day to 150 4th graders from Belknap County Schools, including Gilford, at Ramblin' Vewe Farm in Gilford.

Hosted a Farmer & Producer Meet-n-Greet event for local farmers, businesses, and schools looking for suppliers.

BCCD maintained a 'Harvest Box' at the Gilford Library to supply fresh food for those in

✓ BCCD participated in Gilford Old Home Day to promote volunteerism, food accessibility, and projects at Gunstock.

✓ BCCD benefits Belknap County owned Gunstock Mountain Resort with selected wildlife habitat projects and the maintenance of the informational/recreational Wetlands Walk. BCCD's stream restoration projects on Poorfarm Brook and Gunstock Brook help reduce streambank erosion, provide aquatic species habitat including game fish, and improve quality of the water reaching Lake Winnipesaukee. BCCD's involvement with the Belknap Range Conservation Coalition helps support the conservation of resources in Gilford.

Gilmanton – Issues of land use planning.

BCCD provided funding to assist with planning for on the town owned forests within the Smithers and Welch tracts. The field work is done and the report is being prepared.

BCCD submitted a grant proposal to fund a forest plan for the town owned Ayers Brook and Nelson Brook tracts.

✓ BCCD's involvement with the Belknap Range Conservation Coalition helps support land conservation in Gilmanton.

Laconia – Issues of water quality, soil erosion, and food insecurity.

BCCD offered community workshops on bird conservation and invasive species at Prescott Farm Environmental Education Center.

BCCD, working with the Laconia Conservation Commission, is involved in water quality related projects and landowner requests to help comply with land use ordinances/regulations when appropriate. BCCD Staff provides outreach programming and resource information coordination on several topics of interest to the Conservation Commission and municipal departments.

BCCD coordinates NH Gleans-Belknap County and provided farm donated fresh vegetables and fruit to several food pantries, shelters, elderly housing units, and other locations in

Laconia. BCCD, in partnership with the Congregational Church, provided a weekly free pop up farmers' market distributing fresh produce from the NH Gleans-Belknap County program. BCCD maintained a 'Harvest Box' at the Laconia Library to supply fresh food for those in need.

✓ Working with partners on obtaining funding for conservation projects that impact Laconia.

Meredith – Issues of water quality and flood resiliency.

- BCCD received a \$150,000 EPA Community Grant for final design and permitting of two culvert replacements on Reservoir Brook. The grant was transferred to Meredith to proceed with the project assisted by BCCD. This work will position Meredith to obtain additional funding to complete the culvert replacements to protect their drinking water source, Lake Waukewan.
- ✓ BCCD obtained funding and is planning a stream assessment for Stoney Brook in Meredith.
- ✓ BCCD submitted a grant proposal to fund a Forest Management Plan for the town owned Carleton Town Forest tract.
- ✓ A BCCD Board member serves on the Lake Waukewan and Winona Lake Advisory Committee and assists in providing input to the Selectmen of Meredith.
- ✓ A BCCD Board Member sits on the Winnisquam Watershed Network Board and is informative on potential conservation projects in Meredith.

New Hampton – Issues of water quality.

✓ BCCD partners with several entities to stay apprised of any Pemigewasset based river projects.

• Sanbornton – Issues of flood resiliency and water quality.

- ✓ BCCD's work in the Black Brook watershed resulted in the Town being selected to receive free Watershed Planning from the Natural Resources Conservation Service.
- ✓ BCCD submitted a grant application to fund conceptual designs to replace two Town culverts in the Chapman Brook watershed.
- ✓ BCCD initiated landowner contacts to assess Chapman Brook for stream restoration.

Tilton – Issues of water quality, soil erosion, and food insecurity.

✓ BCCD keeps municipal officials informed about water quality programs and projects.

✓ BCCD is in communication with the Chair of the Tilton Conservation Commission regarding our projects in Sanbornton.

Other -

• NH Gleans - BCCD is the Belknap County Coordinator for NH Gleans. BCCD coordinates the program by communicating with farmers, home gardeners, and volunteers in order to harvest/'glean' unsold produce and donate it to local food pantries. NH Gleans-Belknap County began gleaning in 2015 with only 2,475 pounds of food harvested for donation; that had increased to 18,000+ pounds as recently as last year. Recipients of the gleaned fresh produce and fruit are food pantries and community service organizations operating in Belknap County such as senior centers, housing locations via Lakes Region Community Developers, New Beginnings, Isiah 61 Café, Vineyard Church, the Congregational Church in Laconia to name a few.

The BCCD Board of Supervisors is also active on many fronts. BCCD Chair, Jamie Irving, sits on the Lake Waukewan and Winona Lake Advisory Committee and is a self-employed natural resource professional. BCCD Supervisor, Donna Hepp represents Belknap and Carroll Counties on the State Conservation Committee. She writes project grants for BCCD and collaborates on their funding proposals supporting the watersheds in Belknap County. Donna participates in NH Envirothon, a natural resources education program. BCCD Supervisor, Dean Anson addresses Laconia municipal issues as Chairman of the Conservation Commission, serves on the Board of the Winnisquam Watershed Network, and volunteers with Laconia Middle School

science programs. BCCD Supervisor, John Plumer as a former NH State Representative is knowledgeable on legislative procedure and active in promoting PFAS pollution prevention. Associate Supervisor, Ken Kettenring is active in New Hampton municipal issues and the NH Envirothon.

BCCD's Program Coordinator, Lisa Morin, sits on the Board of the Belknap Range Conservation Coalition, the NH DES Lakes Management Advisory Committee, NH Ag in the Classroom, the NH Association of Conservation Commissions, and the Laconia Conservation Commission. She is also a recent past Co-President of the Conservation District Employees Association-NH, a professional development association.

7) Describe your program's target population.

Our target population is anyone desiring natural resources information or assistance within Belknap County.

The BCCD Board of Supervisors uses input received from local municipal boards and commissions, the public through our 'Conservation Forum' process, and Federal and State agencies to target services and programs. As a public entity, BCCD's doors are open to everyone. BCCD does reserve the option to refer customers to other agencies, if it appears to be appropriate. BCCD also works with other entities to address Lakes Region water quality issues that cross town boundaries.

8) List major changes in service since your last review.

The steep reduction in the amount of annual County funding between the years of 2015 to 2020 and level funding since 2021, despite a rising cost of living/doing business, has had an impact. The influence of this reduction is as follows:

- The former BCCD Chair has served as a full time, unpaid employee for the Conservation District since 2015, and the former BCCD Program Coordinator has served as a Project Manager for the Wetlands Walk at Gunstock since 2008. These volunteers are 70+ years of age and feel they must significantly reduce their obligations for personal and health reasons. Due to funding cuts begun in 2015 the position of BCCD Program Assistant was unfunded; however, it is still very needed.
- The Conservation District Program Coordinator salary has remained unchanged for the past twelve years. The BCCD Board is requesting an increase in County funding by \$4,000 to reflect cost of living increases implemented by institutions such as Social Security. This staff chronically works 45+ hours per week taking no vacation or holiday time to address office functions and the increase in BCCD's valued on the ground project work. Proper staffing levels, in part supported by increased County funding, would be of greater benefit to the county in the long-term than level funding that does not reflect cost of living/business considerations.
- From 2020-2022, BCCD received a grant through VolunteerNH VGF to hire a Volunteer Coordinator to build volunteer capacity and collaboration focused on environmental stewardship and food assistance in the County. These funds could not be used to fund existing staffing. In 2023, BCCD reached its funding limit with the grant and is not eligible to reapply. With this assistance BCCD was able to increase volunteer capacity despite Covid-19. Future coordination of volunteer-based projects will be limited unless alternate funding can be obtained to staff this position.
- BCCD's ability to hire private, professional natural resources consulting services to assist in the assessment of existing natural resource concerns within Belknap County that are outside the scope of State, Federal, and partner agency focus areas has been severely impacted. These services develop solutions for municipalities and landowners issues including inadvertent waste/debris dumping impacting productive soils and water quality, unintended consequences of land development, dirt and gravel access road integrity and safety, and lack of field data

gathered using approved scientific methods required by grant funders as support materials in funding applications. As grant funding becomes a more competitive process, funders have responded by asking for more upfront data (scientifically gathered data and assessment) to help them prioritize worthy projects. Sometimes very worthy projects can get overlooked if there is not enough supporting data.

9) Please list the number of new positions next year.

We do not anticipate any 'new positions' will be created in 2024 unless it is project specific and grant funded.

10) Please list the number of positions eliminated next year.

No positions are unneeded or have been deliberately eliminated; however, there are two volunteers that will be significantly reducing their hourly contribution for personal and health reasons. BCCD will be actively recruiting volunteers and seeking grant opportunities for project specific staff. This is not a long-term solution to a fill a position vacancy that requires consistent knowledge of County based programs as all grants have an end date and most require matching funds; BCCD utilizes the County funds we receive to partial fund our Program Coordinator to leverage these grants.

11) List and describe any major purchases the program plan next year.

Although purchase of a replacement vehicle has not been budgeted, BCCD's current pick-up truck (a 1998 Chevy) is now only used when items needing to be transported cannot fit, or are inappropriate, to place in an employee's personal vehicle; such as plant waste, trash from road side or stream clean-ups, and bulk purchases of items such as compost. This vehicle is showing wear and may no longer be economical to repair should a major element fail. Most all BCCD business requiring a vehicle is done using employee's personal vehicle. It is not anticipated that county funds would be used toward replacement of BCCD vehicle.

12) List past year fund raising events and detail amounts received (gross/net), are these events to be held again this year?

Fundraising	Gross Income	Gross Expense	Balance	Offer Again
2023 Tree Sale	\$ 21,301 estimate	\$ 18,097 estimate	\$3,204	Yes
2023Fish Sale	\$ 835	\$ 602	\$ 233	Yes
2023 Bulb Sales	Unknown as yet.	Unknown as yet.	Unknown as yet	To Be Determined

The Fall Bulb Sale is considered a 'service project' and raises less than \$1,000.

13) Does this program use a sliding fee scale?

No.

14) List unit of service and costs.

We do not service our customers on this basis.

15) How many units can the program provide?

BCCD Staff is well known for its dedication to serving our customers no matter how many hours it requires. We do explain to customers our staffing limitations and strive to establish a reasonable timeline.

16) How many perspective recipients are on your waiting list?

At this time we do not have a 'waiting list'; however, we do have a planned project timeline that would see BCCD address several more grant funded projects into 2024.

17) How long before program can serve first person on list.

BCCD's ability to perform a service request depends on the type of assistance requested. All calls and emails are responded to immediately or within hours of being received. Requests for information that requires research are often handled within one or two business days. Requests for project assistance may take several months to fully accomplish depending on the nature and complexity of the proposed project.

Section 14 of Outside Agencies BCCD Request Program Beneficiary Statistics

- 1) Total count of clients: Numbers represent January to September 2023. NOT A FULL YEAR.
- 2) Age Groups
 - a. o-5 years o
 - b. 6-17 years 270
 - c. 18-61 years included in e.
 - d. 62 to older -included in e.
 - e. Approximately 1500
- 3) By Town of Residency

2023 BCCD Support To Town and County Related Projects (January to September 2023)

(Does not include general telephone, email, short-term customer assistance or in-kind contracts).

contracts).		Projected to Year's End
Town	Date Range (Jan. 1 to September 2023)	
Alton Value of active grant and volunteer service: \$5,000	Fresh produce donations to seniors, participated in Alton Home Show, assisted with forest management planning of 366 acres, assist with natural resources planning issues.	Continue to address food insecurity of seniors, work with municipality on natural resources planning, coordinate access to natural resources planning, attend Belknap Range Conservation Coalition meetings.
Barnstead Value of BCCD Services \$40,300	Collaboration with agricultural community leading to purchase of large-scale equipment and addressing their future needs, provide funding support as available to implement projects, host joint outreach program.	Will continue outreach to landowners, farmers, and municipality via electronic avenues.
Belmont Value of BCCD Services \$20,000	Marsh restoration assessment, outreach at events to promote land use best management practices.	Continue collaboration with non-profit groups & municipality to help meet water quality goals, coordinate access to

		concernation planning
		conservation planning
Center Harbor	In partnership with Carroll	technical service providers.
	County to develop stream	Will continue to assist the with storm water
	restoration projects on a	management & stream
Value of BCCD Services	watershed scale.	restoration, provide
\$1,000	watershed scale.	
Ψ1,000		outreach on programs, and help coordinate natural
	L.	resource technical services.
Gilford	Addressed food insecurity	Continue to work with the
Ginora	via a 'Harvest Box' system	Town, landowners, and
	at the Gilford Library,	Gunstock to develop and
Value of BCCD Services	provided outreach to	support land
\$50,000	children & adults,	use/management projects,
Ψ,0,000	collaborated with	monitor instream wood
	commercial and private	installations from previous
	agricultural growers.	years on Gunstock Brook
	Gunstock: hosted several	and Poorfarm Brook,
240	'work days' with volunteers	provide outreach to the
**	to improve & maintain	community on best
	wildlife plantings and	management practices for
	Wetlands Walk (an	conservation and
	informational and	conservation planning.
	recreational attraction)	Continue addressing food
	,	insecurity.
Gilmanton	Obtained funding and	Continue to assist with land
	seeking additional funding	use and land conservation
Value of BCCD Service	to assist with Town Forest	initiatives and promote soil
\$8,545	management planning,	health through agricultural
	provided outreach on land	practices and technical
	use and agricultural	services.
	assistance, involved in land	
	conservation via the	
	Belknap Range CC.	
Laconia	Addressing food insecurity	Will continue to assist City
	by providing donated locally	as needed, submit grant
	grown produce to over 10	proposals when
	outlets serving children and	appropriate, continue to
Value of grants and BCCD	adults in need. Seeking	participate in public events
Services \$13,500	funding for local	to provide outreach,
	coordination of NH Farm to	support land conservation
	School. Providing outreach	efforts that impact Laconia,
	to the community on urban	expand NH Gleans food
	conservation practices,	donation program as
	participating in the City's	funding allows.
	Adopt-A-Spot beautification	
	program, maintain a	
	Community Garden with	
	plots to rent, assisted the	
	local watershed associations	
	for planning on regional	

	projects impacting Laconia.	208
Meredith Value of grants and BCCD Services: \$ 17,048	Worked with Meredith to obtain funding to assist with drainage and improved water quality via stream work. In 2022, BCCD received for Meredith \$150,000 for drainage. Stay connected with Lake Waukewan and Winona Lake Advisory Committee. Stay connected with Winnisquam Watershed Network Board and is informative on potential conservation projects in Meredith.	Continue with grant writing, assist local advisory committees, watershed networks, and municipal officials. Consideration of local streams for stream restoration assessment. Continue with natural resources outreach to landowners.
New Hampton Value of BCCD Services \$950	BCCD has been keeping officials updated on water quality funding opportunities, technical services, and outreach to landowners/residents on conservation programs	Continue support of agricultural activities. Coordinate with Town and other opportunities for technical service without fee.
Sanbornton Value of grants and BCCD services \$ 17,000	BCCD obtained funding and performed stream restoration, a culvert assessment and public outreach. BCCD assisting officials and collaborating with at the State and local level including the Watershed Network for identification of projects complimenting existing work.	Continue with grant writing assist local advisory committees, watershed networks, and municipal officials. Consideration of local streams for stream restoration assessment. Continue with natural resource outreach to landowners and address food insecurity.
Tilton Value of BCCD Services \$950	Communicated with local officials on stream restoration project in adjacent towns, hosted a soil erosion prevention training workshop.	BCCD will continue to discuss options for stream restoration and assistance, and address food insecurity.
\$ 246 259	23+ Value of Federal in-kind a EValue of BCCD Grants, Volunt e of BCCD to Belknap	eer Time, In-Kind Other

Thank you for the opportunity to serve Belknap County.

Belknap County Conservation District Statements of Financial Position

As of December 31, 2022

	Dec 31, 22	Dec 31, 21
ASSETS Current Assets Checking/Savings		
1000 · CASH	57,322.00	46,401.06
1100 · MONEY MARKET FUND	73,033.59	70,899.42
Total Checking/Savings	130,355.59	117,300.48
Accounts Receivable 1200 · ACCOUNTS RECEIVABLE	6,141.99	5,642.57
Total Accounts Receivable	6,141.99	5,642.57
Other Current Assets 1400 · PREPAID EXPENSES 1499 · Undeposited Funds	1,217.00 622.00	1, 21 7.00 622.00
Total Other Current Assets	1,839.00	1,839.00
Total Current Assets	138,336.58	124,782.05
Fixed Assets 1500 · BLDGS & IMPROVEMENTS 1510 · VEHICLES 1520 · OFFICE EQUIPMENT 1530 · OTHER EQUIPMENT 1540 · ACCUMULATED DEPRECIATION	3,291.52 1,652.00 4,571.03 5,872.72 -14,266.96	3,291.52 1,652.00 4,571.03 5,872.72 -14,037.81
Total Fixed Assets	1,120.31	1,349.46
TOTAL ASSETS	139,456.89	126,131.51
LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities 2001 · DEFERRED RESTRICTED REVENUE	34,301.85	34.301.85
2200 · Payroll Liabilities	3,764.75	3,072.88
Total Other Current Liabilities	38,066.60	37,374.73
Total Current Liabilities	38,066.60	37,374.73
Total Liabilities	38,066.60	37,374.73
Equity 3100 · Retained Earnings Net Income	88,756.78 12,633.51	87,502.96 1,253.82
Total Equity	101,390.29	88,756.78
TOTAL LIABILITIES & EQUITY	139,456.89	126,131.51

Belknap County Conservation District Statements of Financial Position

As of December 31, 2022

	Dec 31, 22	Dec 31, 21
ASSETS		
Current Assets		
Checking/Savings 1000 · CASH	457.05	0,00
1002 · ELECTRONIC PAYMENTS	457.65 32.636.48	20,744.87
1001 · BCCD CHECKING 1003 · PAYROLL ACCOUNT		05 400 70
1003 · PAYROLL ACCOUNT - Other	24,068.47	25,496.79
Total 1003 · PAYROLL ACCOUNT	24,068.47	25,496.79
1005 · PETTY CASH	159.40	159.40
Total 1000 ⋅ CASH	57,322.00	46,401.06
1100 · MONEY MARKET FUND		0.700.40
1125 · PARDOE 2020-INTERN	0.00	3,703.13
1109 · BANRC WET WALK DONATIONS	1,300.00	1,300.00 100.00
1124 · OCTOBER 2019 SPONSORSHIPS	0.00	527.26
1123 · LACONIA BEACON COMMUNITY	527.26	600.00
1122 · HOLD FOR REIMBURSEMENTS	0.00	4.488.20
1101 · 319-OLD PFB	4,488.20	4,400.20
1103 · 319 CENTER HARBOR 1103 · 319 CENTER HARBOR - Other	5,659.73	534.30
Total 1103 · 319 CENTER HARBOR	5,659.73	534.30
1110 · BOARD RESTRICTED FUNDS		
1110-A - BCCD STRATEGIC PLANNING	4,810.00	7,450.00
1110 BOARD RESTRICTED FUNDS - Other	10,601.39	601.39
Total 1110 · BOARD RESTRICTED FUNDS	15,411.39	8,051.39
1113 · NHDRED-(ICE STORM)	3,234.18	3,234.18
1115 · PARDOE JEWETT BROOK	7,252.91	7,252.91
1117 · NH GLEANS		
1117-B · GATHERNH	3,010.86	5,000.00
1117-A · PARDOE GLEANS - \$5000	5,000.00	5,000.00
1117 · NH GLEANS - Other	0.00	3,965.92
Total 1117 · NH GLEANS	8,010.86	13,965.92
1120 · PARDOE WE-CAN PACKETS	8,500.00	8,500.00
1120 - PARDUE WE-CAN PACKETO	14.18	14.18
1197 · MONEY MARKET-INTEREST EARNED 1100 · MONEY MARKET FUND - Other	18,634.88	18,627.95
Total 1100 · MONEY MARKET FUND	73,033.59	70,899.42
	130,355.59	117,300.48
Total Checking/Savings		
Accounts Receivable 1200 - ACCOUNTS RECEIVABLE	6,141.99	5,642.57
Total Accounts Receivable	6,141.99	5,642.57
Other Current Assets	1.047.00	1,217.00
1400 · PREPAID EXPENSES	1,217.00 622.00	622.00
1499 - Undeposited Funds	622.00	
Total Other Current Assets	1,839.00	1,839.00
Total Current Assets	138,336.58	124,782.05
Fixed Assets	3,291.52	3,291.52
1500 · BLDGS & IMPROVEMENTS	1,652.00	1,652.00
1510 · VEHICLES	4,571.03	4,571.03
1520 · OFFICE EQUIPMENT	5,872.72	5,872.72
1530 · OTHER EQUIPMENT		-14,037.81
1540 · ACCUMULATED DEPRECIATION	-14,266.96	-14,007.01
Total Fixed Assets	1,120.31	1,349.46

Belknap County Conservation District Statements of Financial Position As of December 31, 2022

	Dec 31, 22	Dec 31, 21
TOTAL ASSETS	139,456.89	126,131.51
LIABILITIES & EQUITY Liabilities Current Liabilities		
Other Current Liabilities 2001 · DEFERRED RESTRICTED REVENUE 2200 · Payroll Liabilities	34,301.85	34,301.85
2212 · EMPLOYEE RETIREMENT	1,576.56	884.69
2213 · COMPANY RETIREMENT	0.21	0.21
2214 · ACCRUED PAYROLL	2,187.98	2,187.98
Total 2200 · Payroll Liabilities	3,764.75	3,072.88
Total Other Current Liabilities	38,066.60	37,374.73
Total Current Liabilities	38,066.60	37,374.73
Total Liabilities	38,066.60	37,374.73
Equity		
3100 · Retained Earnings	88,756.78	87,502.96
Net Income	12,633.51	1,253.82
Total Equity	101,390.29	88,756.78
TOTAL LIABILITIES & EQUITY	139,456.89	126,131.51

	Jan - Dec 22	Jan - Dec 21
Ordinary Income/Expense		
Income 4800 · MISC	500.31	0.00
4201 · SALES INCOME	19,426.87	26,015.14
4100 · APPROPR & CONTRIB	60,391.02	63,812.36
4200 · SERVICES	0.00	0.00
4300 · GRANT INCOMES	150,274.97	139, 4 71.51
4400 · PROGRAMS	1,092.00	3,360.00
4600 · REIMBURSEMENTS	70.00	164.15
Total Income	231,755.17	232,823.16
Expense	0.00	122.70
6999 - UNCATEGORIZED EXPENSE 5100 - XCOUNTY APPRO EXPENSES	0.00 77,058.98	133.79 67,545.09
5300 · XPROGRAM	314.55	3,914.08
5400 · XPROJECTS	108,511.53	121,240.75
5500 · XSERVICES EXPENSE	22,913.13	31,299.23
6100 · XADVERTISING	806.75	180.00
6300 · XMEETINGS	996.28	148.79
6400 · XOFFICE EXPENSES	2,202.96	1,784.04
6500 · XPOSTAGE	388.75	223.65
6600 · XTRAINING	15.00	1,295.00
6700 · XVEHICLE	1,274.37	568.54
6801 · XBANK CHARGES	255.40	-106.87
6804 · XINSURANCE	1,601.22 551.96	1,175.45 575.98
6805 · XMEMBERSHIPS 6806 · XMISC EXPENSE	621.09	25.30
6808 · XREIMBURSABLE EXPENSES	47.99	0.00
6809 · XTELEPHONE, FAX & WEBSITE	1,043.06	1,236.69 36.67
6812 - XOUTSIDE SERVICES	21.50 280.51	75.00
7000 · XBANRC 501c3 7500 · DEPRECIATION EXPENSE	229.15	229.15
Total Expense	219,134.18	231,580.33
Net Ordinary Income	12,620.99	1,242.83
Other Income/Expense		
Other Income 4602 · INTEREST EARNED-ALL	12.52	10.99
Total Other Income	12.52	10.99
Other Expense	0.00	0.00
9900 · VOID	0.00	0.00
Total Other Expense		10.99
Net Other Income	12.52	
Net Income	12,633.51	1,253.82

	Jan - Dec 22	Jan - Dec 21
Ordinary Income/Expense		
Income 4800 · MISC	500.24	0.00
4201 · SALES INCOME	500.31	0.00
4202 · FALL BULB SALES	1,072.25	2,500.53
4204 · FISH SALES	595.00	1,355.00
4209 · TREE SALES	13,493.64	16,121.77
4210 · SPRING FLOWER SALES 4201 · SALES INCOME - Other	4,167.48 98.50	6,038.84
Total 4201 · SALES INCOME		-1.00
	19,426.87	26,015.14
4100 · APPROPR & CONTRIB 4101 · COUNTY APPROPRIATIONS 4103 · DONATIOINS 4103 · DONATIOINS - Other	50,000.00	50,000.00
4103 DONATIONS Other	10,391.02	13,023.47
Total 4103 · DONATIOINS	10,391.02	13,023.47
4110 · WETLANDS WALK	0.00	204.00
4100 · APPROPR & CONTRIB - Other	0.00	584.89
Total 4100 · APPROPR & CONTRIB	60,391.02	63,812.36
4200 · SERVICES		
4230 · CONSULTING SERVICE		
4230 · CONSULTING SERVICE - Other	0.00	0.00
Total 4230 · CONSULTING SERVICE	0.00	0.00
Total 4200 · SERVICES	0.00	0.00
4300 · GRANT INCOMES		
4340 · CLIMATE GRANT	912.50	0.00
4339 · MOOSEPLATE	175.00	12,392.00
4338 · NH FARM TO SCHOO 4337 · NHCF	2,199.80 11,303.00	2,450.00
4336 · VOLUNTEERNH	24,646.08	15,358.97 28,310.33
4335 · MOOSEPLATE - BLACK BROOK - SANB	11,000.00	2,500.00
4333 · NEW ENGLAND GRASSROOTS FOUNDATI	1,995.00	0.00
4330 · NH GLEANS	5,000.00	5,000.00
4329 · NFWF- 2016 4406 · NHACD DEMO 2016	79,349.81	75,960.21
4399 · GRANT INCOMES-MISC	12,195.81 1,497.97	917.89 -3,417.89
Total 4300 · GRANT INCOMES	150,274.97	139,471,51
4400 PROGRAMS	100,214.01	139,47 1.31
4403 · NON SCHOOL PROGRAMS	1,000.00	3.360.00
4400 · PROGRAMS - Other	92.00	0.00
Total 4400 · PROGRAMS	1,092.00	3,360.00
4600 · REIMBURSEMENTS	70.00	164.15
Total Income	231,755.17	232,823.16
Expense		
6999 · UNCATEGORIZED EXPENSE	0.00	133.79
5100 · XCOUNTY APPRO.EXPENSES		
5113 · XCOORDINATOR 5115 · XFICA & MEDICARE EXPENSE	54,863.20	54,800.19
5112 · XCOORDINATOR HEALTH	6,366.79 6,563.16	4,192.22 0.00
5120 · XRETIREMENT-EMPLOYER	7,112.16	6,110.00
5124 · XPAYROLL EXPENSES	501.91	394.00
5123 · XWORKERS COMP	467.77	338.79
5129 · FINANCIAL REVIEW	650.00	625.00
5122 · XUNEMPLOYMENT INSURANCE 5128 · OTHER	500.00	500.00
5100 · XCOUNTY APPRO,EXPENSES - Other	33.99 	0.00 584.89
The Market Market England - Other	0.00	504.09

	Jan - Dec 22	Jan - Dec 21
Total 5100 · XCOUNTY APPRO.EXPENSES	77,058.98	67,545.09
5300 · XPROGRAM 5301 · XEDUCATIONAL MATERIALS 5302 · XSCHOOL PROGRAMS 5304 · XNONSCHOOL PROGRAMS	13.98 886.49 -585.92	0.00 147.72 3,766.36 3,914.08
Total 5300 · XPROGRAM	314.55	3,914.00
5400 · XPROJECTS 5401 · XPROJECTS GRANTS 5415 · XNHGLEANS 5414 · XMOOSEPLATE 2021 5413 · XFARM TO SCHOOL 5412 · XNHCF 5411 · XVOLUNTEERNH GRANT 5409 · X GRANT PROPOSAL EXPENSES 5407 · XNHACD 2018 DEMO AGREEMENT 5405 · XNFWF 5401 · XPROJECTS GRANTS - Other	225.00 15,840.16 568.42 3,399.78 10,717.35 125.00 4,373.55 72,298.32 833.97	0.00 14,092.00 90.77 620.49 15,267.90 0.00 3,904.70 84,447.77 2,500.00
Total 5401 · XPROJECTS GRANTS	108,381.55	120,923.63
5402 · XW WALK	129.98	317.12
Total 5400 · XPROJECTS	108,511.53	121,240.75
5500 · XSERVICES EXPENSE 5510 · XSALES EXPENSE 5511 · XFALL BULB SALE 5513 · XFISH SALE 5515 · XTREES & SHRUBS 5516 · XSPRING SALE FLOWERS 5510 · XSALES EXPENSE - Other	768.99 367.50 11,136.76 2,945.79 0.00	3,536.30 767.50 16,278.14 4,359.95 -12.00
Total 5510 · XSALES EXPENSE	15,219.04	24,929.89
5530 · XCONSULTING EXPENSE 5540 · XGARDENS	7,222.64 471.45	6,100.34 269.00
Total 5500 · XSERVICES EXPENSE	22,913.13	31,299.23
6100 · XADVERTISING 6101 · XPROMOTION 6102 · XFUND DRIVE 6104 · NRCS PROMOTION	421.76 4.99 380.00 806.75	180.00 0.00 0.00 180.00
Total 6100 · XADVERTISING	203	
6300 · XMEETINGS 6301 · X ANNUAL MEETING BCCD 6302 · XMEETINGS OTHER	643.87 352.41	0.00 148.79
Total 6300 · XMEETINGS	996.28	148.79
6400 · XOFFICE EXPENSES 6404 · XOFFICE EQUIPMENT 6401 · XOFFICE SUPPLIES 6402 · XPRINTING	1,049.94 705.39 447.63	0.00 979.41 804.63
Total 6400 · XOFFICE EXPENSES	2,202.96	1,784.04
6500 · XPOSTAGE 6503 · XSHIPPING 6501 · XSTAMPS 6502 · XBULK MAIL 6500 · XPOSTAGE - Other	9.92 119.88 250.00 8.95	7.95 215.70 0.00 0.00
Total 6500 · XPOSTAGE	388.75	223.65
6600 · XTRAINING 6601 · XEMPLOYEE TRAINING	15.00	95.00 Pag

	Jan - Dec 22	Jan - Dec 21
6602 · XSUPERVISOR TRAINING	0.00	1,200.00
Total 6600 · XTRAINING	15.00	1,295.00
6700 · XVEHICLE		
6705 · TRAILER	72.50	0.00
6701 · XGAS	704.92	486.54
6702 · XMAINTENANCE	492.96	82.00
6700 · XVEHICLE - Other	3.99	0.00
Total 6700 · XVEHICLE	1,274.37	568.54
6801 · XBANK CHARGES	255.40	-106.87
6804 · XINSURANCE	1,601,22	1,175.45
6805 · XMEMBERSHIPS	551.96	575.98
6806 · XMISC EXPENSE	621.09	25.30
6808 · XREIMBURSABLE EXPENSES	47.99	0.00
6809 · XTELEPHONE, FAX & WEBSITE	1.043.06	1,236.69
6812 · XOUTSIDE SERVICES	21.50	36.67
7000 - XBANRC 501c3	280.51	75.00
7500 · DEPRECIATION EXPENSE	229.15	229.15
Total Expense	219,134.18	231,580.33
Net Ordinary Income	12,620.99	1,242.83
Other Income/Expense Other Income		
4602 · INTEREST EARNED-ALL	12.52	10.99
Total Other Income	12.52	10.99
Other Expense		76 T
9900 · VOID	0.00	0.00
Total Other Expense	0.00	0.00
Net Other Income	12.52	10.99
Net Income	12,633.51	1,253.82

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