**Annual Financial Statements** 

For the Year Ended December 31, 2014

# **TABLE OF CONTENTS**

	<u>PAGE</u>
INDEPENDENT AUDITORS' REPORT	1
MANAGEMENT'S DISCUSSION AND ANALYSIS	4
BASIC FINANCIAL STATEMENTS:	
Government-wide Financial Statements:	
Statement of Net Position	11
Statement of Activities	12
Fund Financial Statements:	
Governmental Funds:	
Balance Sheet	13
Reconciliation of Total Governmental Fund Balances to Net Position of Governmental Activities in the Statement of Net Position	14
Statement of Revenues, Expenditures, and Changes in Fund Balances	15
Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balances of Governmental Funds to the Statement of Activities	16
Statement of Revenues and Other Sources, and Expenditures and Other Uses - Budget and Actual – General Fund	17
Fiduciary Funds:	
Statement of Fiduciary Net Position	18
Notes to Financial Statements	19
<b>Gunstock Area Commission Notes to Financial Statements</b>	34
REQUIRED SUPPLEMENTARY INFORMATION:	
Schedule of Funding Progress	47



#### **INDEPENDENT AUDITORS' REPORT**

121 River Front Drive Manchester, NH 03102 (603)669-6130 melansonheath.com

Additional Offices:

Nashua, NH Andover, MA Greenfield, MA Ellsworth, ME

To the Board of Commissioners County of Belknap, New Hampshire

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, the aggregate discretely presented component unit, the major fund, and the aggregate remaining fund information of the County of Belknap, New Hampshire, as of and for the year ended December 31, 2014, and the related notes to the financial statements, which collectively comprise the County of Belknap, New Hampshire's basic financial statements as listed in the Table of Contents.

#### Management's Responsibility for the Financial Statements

The County's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of the Gunstock Area Commission (a component unit). Those financial statements were audited by other auditors whose report thereon has been furnished to us, and our opinion, insofar as it relates to the amounts included for the Gunstock Area Commission, is based solely on the report of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of

the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinions**

In our opinion, based on our audit and the report of the other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the aggregate discretely presented component unit, the major fund, and the aggregate remaining fund information of the County of Belknap, New Hampshire, as of December 31, 2014, and the respective changes in financial position and the respective budgetary comparison for the general fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis and Schedule of Funding Progress be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the *Governmental Accounting Standards Board*, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated July 15, 2015 on our consideration of the County's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the County's internal control over financial reporting and compliance.

July 15, 2015

Melanson Heath

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the County of Belknap, New Hampshire, we offer readers this narrative overview and analysis of the financial activities of the County of Belknap, New Hampshire for the year ended December 31, 2014.

#### A. OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the basic financial statements. The basic financial statements are comprised of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to financial statements. This report also contains required supplementary information in addition to the basic financial statements themselves.

<u>Government-wide financial statements</u>. The government-wide financial statements are designed to provide readers with a broad overview of our finances in a manner similar to a private-sector business.

The Statement of Net Position presents information on all assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position is improving or deteriorating.

The Statement of Activities presents information showing how the County's net position changed during the most recent calendar year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future periods (e.g., earned but unused vacation and sick leave).

The component unit column in the government-wide financial statements is the financial data of Gunstock Area Commission, which is reported as of its latest fiscal operating year ended April 30, 2014. A component unit is an entity that is legally separate from the County, but for which the County is financially accountable.

<u>Fund financial statements</u>. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements. All of the funds can be divided into two categories: governmental funds and fiduciary funds.

<u>Governmental funds</u>. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available

at the end of the year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the County's near-term financing decisions. Both the governmental fund Balance Sheet and the governmental fund Statement of Revenues, Expenditures, and Changes in Fund Balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

An annual appropriated budget is adopted for the general fund. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with this budget.

<u>Fiduciary funds</u>. Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support the County's own programs.

<u>Notes to financial statements</u>. The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

<u>Other information</u>. In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information which is required to be disclosed by accounting principles generally accepted in the United States of America.

#### B. FINANCIAL HIGHLIGHTS

- As of the close of the current year, the total of assets exceeded liabilities by \$10,266,712 (i.e., net position), a change of \$(411,148) in comparison to the prior year.
- As of the close of the current year, governmental funds reported combined ending fund balances of \$3,796,419, a change of \$83,357 in comparison to the prior year.
- At the end of the current year, unassigned fund balance for the general fund was \$1,842,867, a change of \$75,463 in comparison to the prior year.
- Total long-term debt (i.e., bonds payable) at the close of the current year was \$1,930,000, a change of \$(580,000) in comparison to the prior year.

# C. GOVERNMENT-WIDE FINANCIAL ANALYSIS

The following is a summary of condensed government-wide financial data for the current and prior years.

# **NET POSITION**

		Governmental			
		<u>Ac</u>	ti∨iti	<u>es</u>	
		<u>2014</u>		<u>2013</u>	
Current assets	\$	5,674,741	\$	5,320,888	
Noncurrent assets	_	9,713,301		10,480,429	
Total assets		15,388,042		15,801,317	
Current liabilities		2,871,579		2,646,201	
Noncurrent liabilities	_	2,249,751		2,477,256	
Total liabilities		5,121,330		5,123,457	
Net position:					
Net investment in capital assets		7,703,717		7,931,546	
Restricted		44,163		48,096	
Unrestricted	-	2,518,832	-	2,698,218	
Total net position	\$	10,266,712	\$	10,677,860	

# **CHANGE IN NET POSITION**

		Governmental <u>Activities</u>			
		<u>2014</u> <u>2013</u>			
Revenues:					
Program revenues:					
Charges for services	\$	10,794,829	\$	10,569,789	
Operating grants and					
contributions		1,254,620		660,573	
General revenues:					
County taxes		13,663,314		13,885,116	
Investment income		15		517	
Miscellaneous		221,839		482,114	
Transfers from Gunstock					
Area Commission	_	175,000	_	175,000	
Total revenues		26,109,617		25,773,109	
				(con	tir

(continued)

(continued)

#### **CHANGE IN NET POSITION**

		Governmental				
		<u>Activities</u>				
		<u>2014</u> <u>2013</u>				
Expenses:						
General government		2,783,077		2,854,605		
Public safety		2,103,391		2,033,949		
Corrections		3,724,758	3,514,155			
Human services		5,973,803	6,302,295			
Cooperative extension	260,122		260,122			
Economic development		850,020		75,000		
Nursing home		10,702,310		10,581,056		
Interest expense		123,284	-	151,284		
Total expenses		26,520,765		25,772,466		
Change in net position		(411,148)		643		
Net position - beginning of year	-	10,677,860		10,677,217		
Net position - end of year	\$	10,266,712	\$	10,677,860		

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. At the close of the most recent year, total net position was \$10,266,712, a change of \$(411,148) from the prior year.

The largest portion of net position \$7,703,717 reflects our investment in capital assets (e.g., land, buildings and improvements, and machinery and equipment), less any related debt used to acquire those assets that is still outstanding. These capital assets are used to provide services to citizens; consequently, these assets are not available for future spending. Although the investment in capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of net position \$44,163 represents resources that are subject to external restrictions on how they may be used. The remaining balance of unrestricted net position may be used to meet the County's ongoing obligations to citizens and creditors.

<u>Governmental activities</u>. Governmental activities for the year resulted in a change in net position of \$(411,148). Key elements of this change are as follows:

Operating Results:		
General fund	\$	85,878
Nonmajor governmental funds	_	(2,521)
Subtotal operating results		83,357
Capital asset purchases		205,488
Depreciation expense in excess of principal debt service		(433,317)
Change in deferred debt financing expense		(9,721)
Change in accrued interest liability		4,289
Change in compensated absences		39,545
Change in net OPEB obligation	_	(300,789)
Total	\$	(411,148)

#### D. FINANCIAL ANALYSIS OF THE GOVERNMENT'S FUNDS

As noted earlier, fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements.

**Governmental funds.** The focus of governmental funds is to provide information on near-term inflows, outflows and balances of spendable resources. Such information is useful in assessing financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the year.

As of the end of the current year, the combined ending fund balance for all funds was \$3,796,419, a change of \$83,357 in comparison to the prior year. Key elements of this change are as follows:

General fund revenues and other financing sources in		
excess of expenditures	\$	85,878
Nonmajor governmental fund expenditures in excess of		
revenues	_	(2,521)
Total	\$_	83,357

The general fund is the chief operating fund. At the end of the current year, unassigned fund balance of the general fund was \$1,842,867, while total fund balance was \$3,791,033. As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total fund expenditures. Refer to the table below.

				Percentage of
				Total General
General Fund	12/31/14	12/31/13	<u>Change</u>	Fund Expenditures
Unassigned fund balance	\$ 1,842,867	\$ 1,767,404	\$ 75,463	7.3%
Total fund balance	\$ 3,791,033	\$ 3,705,155	\$ 85,878	15.0%

The fund balance of the general fund changed by \$85,878 during the current year. Key factors in this change are as follows:

Revenues in excess of budget	\$	1,442,829
Expenditures less than appropriations		378,550
Use of fund balance as a funding source		(1,775,000)
Encumbrance timing differences	_	39,499
Total	\$_	85,878

#### E. GENERAL FUND BUDGETARY HIGHLIGHTS

There was no change in the total 2014 budget; however, the final budget reflects line item changes approved by the County Delegation.

### F. CAPITAL ASSET AND DEBT ADMINISTRATION

<u>Capital assets</u>. Total investment in capital assets for governmental activities at year-end amounted to \$9,713,301 (net of accumulated depreciation), a change of \$(757,407) from the prior year. This investment in capital assets includes land, buildings and improvements, and machinery and equipment.

Additional information on capital assets can be found in the Notes to Financial Statements.

<u>Long-term debt</u>. At the end of the current year, total bonded debt outstanding totaled \$1,930,000, all of which was backed by the full faith and credit of the government.

Additional information on long-term debt can be found in the Notes to Financial Statements.

#### **REQUESTS FOR INFORMATION**

This financial report is designed to provide a general overview of the County of Belknap, New Hampshire's finances for all those with an interest in the County's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

Board of Commissioners County of Belknap, New Hampshire 34 County Drive Laconia, New Hampshire 03246

# COUNTY OF BELKNAP, NEW HAMPSHIRE STATEMENT OF NET POSITION DECEMBER 31, 2014

	Primary Government Governmental	Gunstock Area Commission (Component Unit
ACCETC	Activities	April 30, 2014)
ASSETS Current: Cash and short-term investments Restricted cash	\$ 3,849,809 42,179	\$ 1,778,490 -
Investments Accounts receivable, net Due from agency funds	1,739,206 8,937	173,544 38,305
Inventory Prepaid expenses	34,610	432,152 61,289
Total current assets	5,674,741	2,483,780
Noncurrent: Other Capital assets:	29,162	-
Land Capital assets, net of accumulated depreciation	144,829 9,539,310	2,197,595 11,969,952
Total noncurrent assets	9,713,301	14,167,547
TOTAL ASSETS	15,388,042	16,651,327
Current: Accounts payable Accrued expenses Deposits payable Restricted cash liability Current portion of noncurrent liabilities: Bonds payable Capital lease payable Compensated absences Total current liabilities	1,697,917 195,498 - 3,402 570,000 15,846 388,916 2,871,579	373,436 356,285 24,557 - 645,000 81,203 - 1,480,481
Noncurrent: Bonds payable Capital lease payable Compensated absences Net OPEB obligation	1,360,000 34,576 124,119 731,056	4,955,000 128,996 - -
Total noncurrent liabilities	2,249,751	5,083,996
TOTAL LIABILITIES	5,121,330	6,564,477
Deferred Inflows of Resources	<del>-</del>	1,107,257
TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES	5,121,330	7,671,734
NET POSITION  Net investment in capital assets  Restricted  Unrestricted	7,703,717 44,163	8,357,348 - 622,245
	2,518,832	622,245
TOTAL NET POSITION	\$ 10,266,712	\$ 8,979,593

#### STATEMENT OF ACTIVITIES

#### FOR THE YEAR ENDED DECEMBER 31, 2014

	<u>Expenses</u>	Program  Charges for <u>Services</u>	Revenues Operating Grants and Contributions	Net (Expenses) Revenues and Changes in Net Position Governmental Activities	Gunstock Area Commission (Component Unit- for the year ended April 30, 2014)
Governmental Activities: General government Public safety Corrections Human services Cooperative extension Economic development Nursing home Interest	\$ 2,783,077 2,103,391 3,724,758 5,973,803 260,122 850,020 10,702,310 123,284	\$ 726,882 346,543 128,535 - - - 9,592,869 -	\$ 59,411 57,618 14,947 347,624 - 775,020 - -	\$ (1,996,784) (1,699,230) (3,581,276) (5,626,179) (260,122) (75,000) (1,109,441) (123,284)	
Total Governmental Activities and Primary Government	\$ 26,520,765	\$ <u>10,794,829</u>	\$ <u>1,254,620</u>	(14,471,316)	
Component Unit: Gunstock Area Commission	\$ 10,188,784	\$ <u>11,236,546</u>	\$		\$ <u>1,047,762</u>
Total Component Unit	\$ <u>10,188,784</u>	\$ <u>11,236,546</u>	\$		1,047,762
		General Revenues ar County taxes Investment income Miscellaneous Transfers, net (Gu		13,663,314 15 221,839 on) 175,000	1,904 120,011 (175,000)
		Total general revenue	s and transfers	14,060,168	(53,085)
		Change in Net Pos	sition	(411,148)	994,677
		Net Position: Beginning of year	ar	10,677,860	7,984,916
		End of year		\$ 10,266,712	\$ <u>8,979,593</u>

#### **GOVERNMENTAL FUNDS**

# BALANCE SHEET

# DECEMBER 31, 2014

ASSETS	<u>General</u>	Nonmajor Governmental <u>Funds</u>	Total Governmental <u>Funds</u>
Cash and short-term investments Restricted cash Accounts receivable, net Due from agency funds Inventory TOTAL ASSETS	\$ 3,836,551 42,179 1,739,206 8,937 34,610 \$ 5,661,483	\$ 13,258 - - - - - - \$ 13,258	\$ 3,849,809 42,179 1,739,206 8,937 34,610 \$ 5,674,741
LIABILITIES AND FUND BALANCES			
Liabilities: Accounts payable Accrued expenses Restricted cash liability TOTAL LIABILITIES	\$ 1,690,045 177,003 3,402 1,870,450	\$ 7,872 - - - 7,872	\$ 1,697,917 177,003 3,402 1,878,322
Fund Balances: Nonspendable Restricted Assigned Unassigned	34,610 38,777 1,874,779 1,842,867	- 5,386 - -	34,610 44,163 1,874,779 1,842,867
TOTAL FUND BALANCES	3,791,033	5,386	3,796,419
TOTAL LIABILITIES AND FUND BALANCES	\$ 5,661,483	\$ 13,258	\$ 5,674,741

# RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCES TO NET POSITION OF GOVERNMENTAL ACTIVITIES IN THE STATEMENT OF NET POSITION

# **DECEMBER 31, 2014**

Total governmental fund balances	\$	3,796,419
<ul> <li>Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds.</li> </ul>		9,684,139
<ul> <li>Deferred debt financing expense is not recognized in the current period and, therefore, is not reported in the governmental funds.</li> </ul>		29,162
<ul> <li>In the Statement of Activities, interest is accrued on outstanding long-term debt, whereas in governmental funds interest is not reported until due.</li> </ul>		(18,495)
<ul> <li>Long-term liabilities, including bonds payable, compensated absences and net OPEB obligation are not due and payable in the current period and, therefore, are not reported in the governmental funds.</li> </ul>	,	
Bonds payable		(1,930,000)
Capital lease payable		(50,422)
Compensated absences		(513,035)
Net OPEB obligation	_	(731,056)
Net position of governmental activities	\$_	10,266,712

#### GOVERNMENTAL FUNDS

# STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES

#### FOR THE YEAR ENDED DECEMBER 31, 2014

	<u>General</u>	Nonmajor Governmental <u>Funds</u>	Total Governmental <u>Funds</u>
Revenues:			
County taxes	\$ 13,663,314	\$ -	\$ 13,663,314
Nursing home	9,592,869	-	9,592,869
Charges for services	1,376,960	-	1,376,960
Intergovernmental	410,385	844,235	1,254,620
Investment income	15	-	15
Miscellaneous	221,149	690	221,839
Total Revenues	25,264,692	844,925	26,109,617
Expenditures:			
Current:			
General government	2,531,304	4,684	2,535,988
Public safety	2,087,312	57,619	2,144,931
Corrections	3,372,802	10,123	3,382,925
Human services	5,973,803	-	5,973,803
Cooperative extension	260,122	<u>-</u>	260,122
Economic development	75,000	775,020	850,020
Nursing home	10,193,537	-	10,193,537
Capital outlay	56,350	-	56,350
Debt service:			
Principal	580,000	-	580,000
Interest	117,851		117,851
Total Expenditures	25,248,081	847,446	26,095,527
Excess (deficiency) of revenues			
over expenditures	16,611	(2,521)	14,090
Other Financing Sources (Uses):			
Proceeds of capital lease	69,267	_	69,267
·			
Total Other Financing Sources (Uses)	69,267		69,267
Change in fund balance	85,878	(2,521)	83,357
Fund Balance, at Beginning of Year	3,705,155	7,907	3,713,062
Fund Balance, at End of Year	\$ 3,791,033	\$5,386	\$ 3,796,419

# RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

#### FOR THE YEAR ENDED DECEMBER 31, 2014

Net changes in fund balances - Total governmental funds	\$	83,357
<ul> <li>Governmental funds report capital asset purchases as expenditures.</li> <li>However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense:</li> </ul>		
Capital asset purchases		205,488
Depreciation		(962,896)
<ul> <li>In the Statement of Activities, deferred debt financing expense for refinanced bonds payable is amortized over the life of the bonds and does not require the use of current financial resources and, therefore, is not reported as an expenditure in the governmental funds.</li> </ul>		(9,721)
<ul> <li>The issuance of long-term debt (e.g., bonds and capital leases) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the financial resources of governmental funds. Neither transaction, however, has any effect on net position:</li> </ul>		
Repayments of bonds payable		580,000
Proceeds from capital lease payable		(69,267)
Repayments of capital lease payable		18,846
<ul> <li>In the Statement of Activities, interest is accrued on outstanding long-term debt, whereas in governmental funds interest is not reported until due.</li> </ul>		4,289
<ul> <li>Some expenses reported in the Statement of Activities, such as compensated absences and net OPEB obligation, do not require the use of current financial resources and, therefore, are not reported as expenditures in the governmental funds.</li> </ul>		
Compensated absences		39,545
Net OPEB obligation	_	(300,789)
Change in net position of governmental activities	\$_	(411,148)

#### GENERAL FUND

# STATEMENT OF REVENUES AND OTHER SOURCES, AND EXPENDITURES AND OTHER USES - BUDGET AND ACTUAL

#### FOR THE YEAR ENDED DECEMBER 31, 2014

	Original <u>Budget</u>	Final <u>Budget</u>	Actual Amounts (Budgetary <u>Basis)</u>	Variance with Final Budget Positive (Negative)
Revenues:				
County taxes	\$ 13,663,314	\$ 13,663,314	\$ 13,663,314	\$ -
Nursing home	8,049,500	8,049,500	9,592,869	1,543,369
Charges for services	1,453,411	1,453,411	1,376,960	(76,451)
Intergovernmental	334,967	334,967	410,385	75,418
Investment income	15	15	15	-
Miscellaneous	320,656	320,656	221,149	(99,507)
Total Revenues	23,821,863	23,821,863	25,264,692	1,442,829
Expenditures:				
General government	2,546,743	2,552,497	2,528,498	23,999
Public safety	2,083,678	2,099,574	2,018,045	81,529
Corrections	3,531,535	3,460,035	3,372,802	87,233
Human services	6,003,721	5,998,721	5,973,803	24,918
Cooperative extension	260,122	260,122	260,122	-
Economic development	75,000	75,000	75,000	-
Nursing home	10,237,857	10,292,707	10,192,413	100,294
Capital outlay	100,000	100,000	99,779	221
Debt service:				
Principal	580,000	580,000	580,000	-
Interest	178,207	178,207	117,851	60,356
Total Expenditures	25,596,863	25,596,863	25,218,313	378,550
Excess (deficiency) of revenues and other financing sources over				
expenditures	(1,775,000)	(1,775,000)	46,379	1,821,379
Other Financing Sources:				
Use of fund balance - reduce taxes	1,775,000	1,775,000	1,775,000	
Excess of revenues over expenditures and other financing sources	\$	\$	\$ 1,821,379	\$ 1,821,379

#### FIDUCIARY FUNDS

#### STATEMENT OF FIDUCIARY NET POSITION

#### DECEMBER 31, 2014

	Agency <u>Funds</u>
<u>ASSETS</u>	
Cash and short-term investments	\$ 73,763
Total Assets	\$ 73,763
<u>LIABILITIES</u>	
Due to other funds	\$ 8,937
Due to others	64,826
Total Liabilities	\$ 73,763

#### **Notes to Financial Statements**

#### 1. Summary of Significant Accounting Policies

The accounting policies of the County of Belknap, New Hampshire (the County) conform to generally accepted accounting principles (GAAP) as applicable to governmental units. The following is a summary of the more significant policies:

#### A. Reporting Entity

The County is a municipal corporation governed by an elected Board of Commissioners. As required by generally accepted accounting principles, these financial statements present the County and applicable component units for which the County is considered to be financially accountable.

#### <u>Discretely Presented Component Unit</u>

The component unit columns in the government-wide financial statements include the financial data of the County's component unit, Gunstock Area Commission (the Commission). It is reported in a separate column to emphasize that they are legally separate from the County. The Commission, which is incorporated as a body politic and an agency of the County by the State of New Hampshire in 1959, is included because the County is responsible for selection of the Commissioners and debt issued by the County on behalf of the Commission. Debt issued is backed by the full faith and credit of the County.

The County may make appropriations directly to the Commission. The Commission is reported as of its latest fiscal operating year, April 30, 2014, which differs from the County's calendar operating year of December 31, 2014. Separately issued financial statements of Gunstock Area Commission may be obtained by writing to their Finance Department at P.O. Box 1307, Laconia, New Hampshire 03247.

#### B. Government-wide and Fund Financial Statements

#### Government-wide Financial Statements

The government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities) report information on all of the nonfiduciary activities of the primary government. For the most part, the effect of interfund activity has been removed from these statements. *Governmental activities*, which normally are supported by taxes and intergovernmental revenues, are reported separately from certain legally sepa-

rate component units for which the primary government is financially accountable.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. Program revenues include (1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenues*.

#### Fund Financial Statements

Separate financial statements are provided for governmental funds and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds are reported as separate columns in the fund financial statements.

# C. <u>Measurement Focus, Basis of Accounting, and Financial Statement Presentation</u>

#### Government-wide Financial Statements

The government-wide financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*, as are the fiduciary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

Amounts reported as *program revenues* include (1) charges to customers or applicants for goods, services, or privileges provided, (2) operating grants and contributions, and (3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as *general revenues* rather than as program revenues. Likewise, general revenues include all taxes.

#### Fund Financial Statements

Governmental fund financial statements are reported using the *current* financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. Generally, all other revenue items are considered to be measurable and available only when cash is received

by the government. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

The County reports the following major governmental fund:

• The *General Fund* is the County's primary operating fund. It accounts for all financial resources of the government, except those required to be accounted for in another fund.

The Agency Fund is used to account for money held by the County on behalf of others (e.g., inmate funds and patient funds).

#### D. Cash and Short-Term Investments

Cash balances from all funds, except those required to be segregated by law, are combined to form a consolidation of cash. Cash balances are invested to the extent available, and interest earnings are recognized in the General Fund. Certain special revenue and fiduciary funds segregate cash, and investment earnings become a part of those funds.

Deposits with financial institutions consist primarily of demand deposits and savings accounts. A cash and investment pool is maintained that is available for use by all funds. Each fund's portion of this pool is reflected on the combined financial statements under the caption "cash and short-term investments". The interest earnings attributable to each fund type are included under investment income.

#### E. Interfund Receivables and Payables

Transactions between funds that are representative of lending/borrowing arrangements outstanding at the end of the year are referred to as either "due from/to other funds" (i.e., the current portion of interfund loans) or "advances to/from other funds" (i.e., the non-current portion of interfund loans).

#### F. Inventory

Inventory is valued at cost using the first-in/first-out (FIFO) method.

#### G. Capital Assets

Capital assets, which include land, buildings and improvements, and machinery and equipment, are reported in the government-wide financial statements. Capital assets are defined by the County as assets with an initial individual cost of more than \$500 for assets acquired for use in the Nursing Home, and \$2,500 for all other assets, and an estimated useful life in excess of two years. Such assets are recorded at historical cost or

estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets is included as part of the capitalized value of the assets constructed.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

<u>Assets</u>	<u>Years</u>
Buildings and improvements	5 - 40
Machinery and equipment	3 - 20

#### H. Compensated Absences

It is the County's policy to permit employees to accumulate earned but unused vacation and sick pay benefits. All vested sick and vacation pay is accrued when incurred in the government-wide financial statements. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements.

#### I. Long-Term Obligations

In the government-wide financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities Statement of Net Position.

#### J. Fund Equity

Fund equity at the governmental fund financial reporting level is classified as "fund balance". Fund equity for all other reporting is classified as "net position".

<u>Fund Balance</u> - Generally, fund balance represents the difference between the current assets and current liabilities. The County reserves those portions of fund balance that are legally segregated for a specific future use or which do not represent available, spendable resources and, therefore, are not available for appropriation or expenditure. Unassigned fund balance indicates that portion of fund balance that is available for appropriation in future periods.

The County's fund balance classification policies and procedures are as follows:

- 1) Nonspendable funds are either unspendable in the current form (i.e., inventory) or can never be spent.
- 2) Restricted funds are used solely for the purpose in which the fund was established. In the case of special revenue funds, these funds are created by statute or otherwise have external constraints on how the funds can be expended.
- 3) <u>Committed funds</u> are reported and expended as a result of motions passed by the highest decision making authority in the County (i.e., appropriations by the County Delegation).
- 4) Assigned funds are used for specific purposes as established by management. These funds, which include encumbrances, have been assigned for specific goods and services ordered but not yet paid for. This account also includes fund balance voted to be used in the subsequent year.
- 5) Unassigned funds are available to be spent in future periods.

When an expenditure is incurred that would qualify for payment from multiple fund balance types, the County uses the following order to liquidate liabilities: restricted, committed, assigned, and unassigned.

<u>Net Position</u> - Net position represents the difference between assets and liabilities. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the County or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. The remaining net position is reported as unrestricted.

#### K. Use of Estimates

The preparation of basic financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures for contingent assets and liabilities at the date of the basic financial statements, and the reported amounts of the revenues and expenditures/expenses during the year. Actual results could vary from estimates that were used.

# 2. Stewardship, Compliance, and Accountability

#### A. <u>Budgetary Information</u>

The County's budget represents functional appropriations by department as authorized by the County Delegation. The County adopts its budget under State regulations.

#### B. Budgetary Basis

The final budget appearing on the "Budget and Actual" page of the financial statements represents the final amended budget after all transfers and supplemental appropriations.

#### C. Budget/GAAP Reconciliation

The budgetary data for all funds is based upon accounting principles that differ from generally accepted accounting principles (GAAP). Therefore, in addition to the GAAP basis financial statements, the results of operations are presented in accordance with budgetary accounting principles to provide a meaningful comparison to budgetary data.

The following is a summary of adjustments made to the actual revenues and other sources, and expenditures and other uses, to conform to the budgetary basis of accounting.

		Revenues and Other		Expenditures and Other
General Fund	Fii	nancing Sources	<u>F</u>	inancing Uses
Revenues/Expenditures (GAAP Basis) Other financing sources/uses	\$	25,264,692	\$	25,248,081
(GAAP Basis)		69,267	-	-
Subtotal (GAAP Basis)		25,333,959		25,248,081
Reverse beginning of year appropriation carryforwards to expenditures		-		(60,280)
Add end of year appropriation carryforwards to expenditures		-		99,779
Reverse capital lease proceeds		(69,267)		(69,267)
Recognize use of fund balance				
as a funding source		1,775,000	-	
Budgetary Basis	\$	27,039,692	\$	25,218,313

### 3. Cash and Short-Term Investments

Custodial Credit Risk - Deposits. Custodial credit risk is the risk that in the event of a bank failure, the County's deposits may not be returned to it. RSA 29:1, II states, "The amount of collected funds on deposit in any one bank shall not at any time exceed the sum of its paid-up capital and surplus." The County's deposit policy states that no investment or deposit shall be made in any institution with a capital to asset ratio of less than 6%, unless the investment is within FDIC insured limits or is collateralized.

As of December 31, 2014, none of the County's bank balance was exposed to custodial credit risk as uninsured or uncollateralized.

### 4. <u>Allowance for Doubtful Accounts</u>

The allowance for doubtful accounts for Nursing Home receivables has been estimated at approximately \$214,000 at December 31, 2014, based on a detailed review of past due accounts. Nursing Home receivables are also reported net of contractual allowances.

# 5. Intergovernmental Receivables

This balance represents reimbursements requested from Federal and State agencies for expenditures incurred in 2014.

# 6. Capital Assets

Capital asset activity for the year ended December 31, 2014 was as follows (in thousands):

Governmental Activities: Capital assets, being depreciated:	Beginning <u>Balance</u>	Increases	<u>Decreases</u>	Ending <u>Balance</u>
Buildings and improvements Machinery and equipment	\$ 20,698 S 2,888	\$ - <u>445</u>	\$ 20 (20)	\$ 20,718 3,313
Total capital assets, being depreciated	23,586	445	-	24,031
Less accumulated depreciation for: Buildings and improvements Machinery and equipment	(11,446) (2,083)	(783) (180)	<u> </u>	(12,229) (2,263)
Total accumulated depreciation	(13,529)	(963)		(14,492)
Total capital assets, being depreciated, net	10,057	(518)	-	9,539
Capital assets, not being depreciated: Land Construction in progress Total capital assets, not being depreciated	145 239 384	- - -	(239) (239)	145 - 145
Governmental activities capital assets, net	\$ <u>10,441</u> \$	\$ (518)	\$ (239)	\$ 9,684

Depreciation expense was charged to functions of the County as follows (in thousands):

#### Governmental Activities:

General government	\$	214
Public safety		76
Corrections		273
Nursing home	_	400
Total depreciation expense - governmental activities	\$	963

# 7. Accounts Payable

Accounts payable represent 2014 expenditures paid after December 31, 2014.

# 8. Anticipation Notes Payable

The following summarizes notes payable activity during 2014:

				Balance				Balance
	Issue	Date of	Interest	Beginning				End of
	<u>Amount</u>	<u>lssue</u>	Rate	of Year		<u>Advances</u>	Repayments	<u>Year</u>
Tax anticipation \$	8,600,000	03/26/14	0.43% \$	-	\$_	8,600,000	\$ (8,600,000)	S
Total			\$		\$	8,600,000	\$ (8,600,000)	S

# 9. <u>Capital Lease Obligations</u>

The County is the lessee of certain equipment under capital leases expiring in various years through 2017. Future minimum lease payments under the capital leases consisted of the following as of December 31, 2014:

Fiscal			
<u>Year</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2015	\$ 15,846	\$ 3,000	\$ 18,846
2016	16,789	2,057	18,846
2017	17,787	1,059	18,846
Total	\$ 50,422	\$ 6,116	\$ 56,538

Equipment financed by capital lease payable totaling \$69,267 is reported in capital assets net of \$8,032 accumulated depreciation.

# 10. Long-Term Debt

#### A. General Obligation Bonds

The County issues general obligation bonds to provide funds for the acquisition and construction of major capital facilities. General obligation bonds have been issued for governmental activities. General obligation bonds currently outstanding are as follows:

				Amount
	Serial			Outstanding
	Maturities	Interest		as of
Governmental Activities:	<u>Through</u>	Rate(s) %		12/31/14
General purpose bonds	06/15/17	2 - 3%	\$	950,000
Roof bonds	07/15/18	2.6 - 4.0%	_	980,000
Total Governmental Activ	vities		\$_	1,930,000

#### B. Future Debt Service

The annual payments to retire all general obligation long-term debt outstanding as of December 31, 2014 are as follows:

Governmental		<u>Principal</u> <u>Interest</u>			<u>Total</u>	
2015	\$	570,000	\$	60,988	\$	630,988
2016		560,000		42,568		602,568
2017		555,000		24,005		579,005
2018	_	245,000	_	9,800	_	254,800
Total	\$_	1,930,000	\$	137,361	\$	2,067,361

# C. Changes in General Long-Term Liabilities

During the year ended December 31, 2014, the following changes occurred in long-term liabilities (in thousands):

											I	Equals
		Total						Total		Less	Lo	ng-Term
	Е	Balance					Е	Balance	C	urrent	ı	Portion
		1/1/14	Ad	ditions	s Re	ductions	1	2/31/14	P	ortion	1	2/31/14
Governmental Activities	·!											
Bonds payable	\$	2,510	\$	-	\$	(580)	\$	1,930	\$	(570)	\$	1,360
Other:												
Capital lease payable		-		69		(19)		50		(16)		34
Compensated absences		553		-		(40)		513		(389)		124
Net OPEB obligation		430	_	357	_	(56)	_	731	_	-	_	731
Totals	\$	3,493	\$	426	\$	(695)	\$	3,224	\$	(975)	\$	2,249

# 11. Restricted Net Position

The accompanying entity-wide financial statements report restricted net position when external constraints from grantors or contributors are placed on net position.

# 12. Governmental Fund Balances

The following is a summary of fund balances at December 31, 2014:

		General <u>Fund</u>	Nonmajor Governmen <u>Funds</u>	Total Governmental <u>Funds</u>	
Nonspendable: Inventory	\$_	34,610	\$	\$	34,610
Total Nonspendable		34,610	-		34,610
Restricted: Deeds surcharge account Unexpended grant funds	_	38,777 -	- _5,386_		38,777 5,386
Total Restricted		38,777	5,386		44,163
Assigned: Use of fund balance for subsequent year budget Encumbrances	_	1,775,000 99,779	- -		1,775,000 99,779
Total Assigned		1,874,779	-		1,874,779
Unassigned: Remaining fund balance	_	1,842,867			1,842,867
Total Unassigned Total Fund Balances	\$	1,842,867 3,791,033	\$ 5,386	\$	1,842,867 3,796,419
	Ť=	-, - ,	-,		-,,

# 13. <u>Subsequent Events</u>

On March 12, 2015, the County issued an \$8,400,000 tax anticipation note with a maturity date of December 30, 2015 and an interest rate of 0.45%.

# 14. Commitments and Contingencies

<u>Outstanding Legal Issues</u> - There are several pending legal issues in which the County is involved. The County's management is of the opinion that the potential future settlement of such claims would not materially affect its financial statements taken as a whole.

<u>Grants</u> - Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount of expenditures which may be disallowed by the grantor cannot be determined at this time, although the County expects such amounts, if any, to be immaterial.

#### 15. Post-Employment Healthcare Insurance Benefits

GASB Statement 45, Accounting and Financial Reporting by Employers for Post-Employment Benefits Other Than Pensions, requires governments to account for other post-employment benefits (OPEB), primarily healthcare, on an accrual basis rather than on a pay-as-you-go basis. The effect is the recognition of an actuarially required contribution as an expense on the Statement of Activities when a future retiree earns their post-employment benefits, rather than when they use their post-employment benefit. To the extent that an entity does not fund their actuarially required contribution, a post-employment benefit liability is recognized on the Statement of Net Position over time.

#### A. Plan Description

In addition to providing the pension benefits described, the County provides post-employment healthcare benefits for retired employees through the County's plan. The benefits, benefit levels, employee contributions and employer contributions are governed by RSA 100-A:50. As of January 1, 2014, the actuarial valuation date, 11 retirees and 153 active employees meet the eligibility requirements. The plan does not issue a separate financial report.

#### B. Benefits Provided

The County provides medical insurance to retirees and their covered dependents. All active employees who retire from the County and meet the eligibility criteria will receive these benefits.

#### C. Funding Policy

Retirees contribute 100% of the cost of the health plan.

#### D. Annual OPEB Costs and Net OPEB Obligation

The County's 2014 annual OPEB expense is calculated based on the annual required contribution of the employer (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover the normal cost per year and amortize the unfunded actuarial liability over a period of thirty years. The following table

shows the components of the County's annual OPEB cost for the year ending December 31, 2014, the amount actually contributed to the plan, and the change in the County's net OPEB obligation based on an actuarial valuation as of January 1, 2014.

Annual Required Contribution (ARC)	\$	364,111
Interest on net OPEB obligation		17,211
Adjustment to ARC	_	(24,399)
Annual OPEB cost		356,923
Contributions made		(56,134)
Increase in net OPEB obligation		300,789
Net OPEB obligation - beginning of year	_	430,267
Net OPEB obligation - end of year	\$	731,056

The County's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation were as follows:

Fiscal Year Ended	Annual OPEB Cost	Percentage of OPEB Cost Contributed	Net OPEB Obligation
2014	\$356,923	15.7%	\$731,056
2013	\$256,289	61.1%	\$430,267
2012	\$349,291	54.8%	\$395,157
2011	\$338,509	60.7%	\$237,446
2010	\$329,242	68.3%	\$104,516

## E. Funded Status and Funding Progress

The funded status of the plan as of January 1, 2014, the date of the most recent actuarial valuation was as follows:

Actuarial accrued liability (AAL) Actuarial value of plan assets	\$	2,780,329
Unfunded actuarial accrued liability (UAAL)	\$	2,780,329
Funded ratio (actuarial value of plan assets/AAL)	<u>-</u>	0%
Covered payroll (active plan members)	\$	7,019,767
UAAL as a percentage of covered payroll	_	39.6%

Actuarial valuations of an ongoing plan involve estimates of the value of reported amount and assumptions about the probability of occurrence of

events far into the future. Examples included assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The Schedule of Funding Progress, presented as required supplementary information following the notes to financial statements, presents multiyear trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

#### F. Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the plan as understood by the County and the plan members and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the County and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the January 1, 2014 actuarial valuation the projected unit credit method was used. The actuarial value of assets was not determined, as the County has not advance funded its obligation. The actuarial assumptions included a 4.0% investment rate of return and an initial annual healthcare cost trend rate of 6.22% initially; in the second year the trend is increased to 9.0% and then decreased by 1.0% to a 5.0% long-term rate for all healthcare benefits after four years. The amortization costs for the initial UAAL is a level dollar amount over a period of 30 years, on an open amortization period for pay-as-you-go. This has been calculated at a rate of 4.0% pay-as-you-go.

# 16. Retirement System

The County follows the provisions of GASB Statement No. 27, *Accounting for Pensions for State and Local Government Employees*, (as amended by GASB 50) with respect to the employees' retirement funds.

#### A. Plan Description

Full-time employees participate in the State of New Hampshire Retirement System (the System), a multiple-employer contributory pension plan and trust established in 1967 by RSA 100-A:2 and is qualified as a tax-exempt organization under Sections 401(a) and 501(a) of the Internal Revenue Code. The plan is a contributory, defined benefit plan providing service, disability, death and vested retirement benefits to members and their

beneficiaries. Substantially all full-time state employees, public school teachers and administrators, permanent firefighters and permanent police officers within the State of New Hampshire are eligible and required to participate in the system. Full-time employees of political subdivisions, including counties, municipalities and school districts, are also eligible to participate as a group if the governing body of the political subdivision has elected participation.

The New Hampshire Retirement System, a Public Employees Retirement System (PERS), is divided into two membership groups. State or local employees and teachers belong to *Group I*. Police officers and firefighters belong to *Group II*. All assets are held in a single trust and are available to each group; funding policies, vesting requirements, contribution requirements and plan assets available to pay benefits are disclosed in the System's annual report available from the New Hampshire Retirement System located at 54 Regional Drive, Concord, New Hampshire 03301-8507.

#### B. Funding Policy

Covered sheriff and correctional plan members and all other employee plan members are required to contribute 11.55% and 7%, respectively, of their annual covered salary and the County is required to contribute at an actuarially determined rate. The rate for sheriff and correctional plan members is 25.30% of covered payroll. The rate for all other employees is 10.77% of covered payroll. The County's contributions to the System for the years ended December 31, 2014, 2013, and 2012 were \$1,101,443, \$1,008,588, and \$900,203, respectively, which were equal the annual required contributions for each year.

The payroll for employees covered by the System for the year ended December 31, 2014, was \$7,801,496. Contribution requirements for the year ended December 31, 2014 were as follows:

County contributions	\$	1,101,443
Employees' contributions	_	627,905
Total	\$	1,729,348

# 17. Risk Management

The County is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; and natural disasters for which the government carries commercial insurance. There were no significant reductions in insurance coverage from the previous year and have been no material settlements in excess of coverage in any of the past three years.

# 18. Gunstock Area Commission

Under the act providing for the creation of Gunstock Area Commission (the Commission) to manage and operate the County owned recreational area, serial notes or bonds of such Commission are considered to be the pledge of the full faith and credit of the County of Belknap, New Hampshire.

Provisions of the agreement provide that the Commission will make an annual payment of \$175,000 to the County prior to March 31 of each year. An additional payment is to be remitted to the County based on a percentage of the gross income from the previous fiscal year. For the year ended April 30, 2014, a total of \$175,000 was recognized as a return of capital contributions to the County in the Commission's financial statements. This amount has been recognized as miscellaneous income from the Commission in the County's General Fund during 2014.

#### 19. Implementation of New GASB Standards

The GASB has issued Statement 68, Accounting and Financial Reporting for Pensions, which is required to be implemented in 2015. Management's current assessment is that this pronouncement will have a significant impact on the County's basic financial statements by recognizing as a liability and expense, the County's applicable portion of the New Hampshire Retirement System's actuarially accrued liability.

#### **GUNSTOCK AREA COMMISSION**

Notes to Financial Statements

April 30, 2014 and 2013

# 1. Summary of Significant Accounting Principles

The accounting policies of the Gunstock Area Commission (the "Commission") conform to accounting principles generally accepted in the United States of America for local governmental units, except as indicated hereinafter. The following is a summary of the significant accounting policies.

#### Financial Reporting Entity

The Commission was incorporated as a body politic and an agency of the County of Belknap (the County) by Act of the New Hampshire General Court, effective September 15, 1959, to provide for the operation and maintenance of the former Belknap County Recreational Area. The Commission is authorized to borrow funds to accomplish its purposes upon approval by the County Convention. All debt has been authorized pursuant to New Hampshire laws and carries the pledge of the full faith and credit of the County of Belknap.

The Commission (a component unit of the County of Belknap, New Hampshire) is accounted for as a separate and distinct enterprise fund from the County.

#### Basis of Accounting

The financial statements of the Commission have been prepared on the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recognized when they are incurred.

#### Cash and Cash Equivalents

For the purpose of the Statement of Cash Flows, cash and cash equivalents consist of checking accounts, savings accounts, and cash on hand.

#### **Investments**

Investments are stated at their fair value. Certificates of deposit with a maturity greater than ninety days from the date of issuance are included in investments.

## Inventories

Merchandise available for sale is valued at the lower of cost (under the first-in, first-out method), or market. During the years ended April 30, 2014 and 2013, inventory is reported at net of reserve of obsolescence of \$21,761 and \$21,761, respectively.

## Capital Assets

All capital assets including infrastructure are capitalized at cost (or estimated historical cost) and updated for additions and retirements during the year. Donated capital assets are recorded at their fair values as of the date received. Improvements are capitalized; the costs of normal maintenance and repairs that do not add to the value of the asset or materially extend an asset's life are not. Interest incurred during the construction of capital assets is also capitalized.

All reported capital assets except for land and construction in progress are depreciated. Improvements, buildings and equipment are depreciated over the remaining useful lives of the related capital assets. Depreciation is computed using the straight-line method over the following useful lives:

<u>Assets</u>	<u>Years</u>
Land improvements	5 - 25
Buildings and improvements	5 - 33
Equipment	3 - 20
Leasehold improvements	8

## Compensated Absences

Employees earn vacation leave as they provide services. Pursuant to the personnel policy, full time/year round employees earn twelve to twenty days of vacation leave on an annual basis dependent on length of service. Accrued and unused vacation leave has been included as a liability in these financial statements.

#### Unearned Revenue

Unearned revenue arises when assets are recognized before revenue recognition criteria have been satisfied. Sales collected before the revenues are earned are recorded as unearned revenue.

## Net Position

Net position represents the difference between assets and deferred outflows of resources, and liabilities and deferred inflows of resources. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances on any borrowings used for the acquisition, construction or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the Commission or through external restrictions imposed by creditors, grantors or laws or regulations of other governments. Unrestricted net position is the net amount of the assets, deferred outflows of resources, liabilities and deferred inflows of resources that are not included in the determination of net investment in capital assets or the restricted components of net position.

The Commission's policy is to first apply restricted resources when an expense is incurred for purposes for which both restricted and unrestricted net position are available.

# Operating Revenues and Expenses

Operating revenues are those revenues that are generated directly from the primary activity of the Commission. For the Commission, these revenues are charges to customers for sales and services. Operating expenses, which include depreciation on capital assets, are necessary costs incurred to provide the service that is the primary activity of the Commission. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America require management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates. Significant estimates include depreciation expense.

#### Reclassification

Certain reclassifications have been made to the April 30, 2013 financial statement presentation to correspond to the current year format. These reclassifications had no effect on the change in net position for the year ending April 30, 2013, as previously reported.

# 2. Risk Management

The Commission is exposed to various risks of losses related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. During the years ended April 30, 2014, the Commission participated in public entity risk pools (Trusts) for worker's compensation coverage. Coverage has not been significantly reduced from the prior year and settled claims have not exceeded coverage in the past year. The Trust agreement permits the Trust to make additional assessments to members should there be a deficiency in Trust assets to meet its liabilities. Accounting principles generally accepted in the United States of America require members of pools with a sharing of risk to determine whether or not such assessment is probable and, if so, a reasonable estimate of such assessment. At this time, the Trust foresees no likelihood of an additional assessment for any of the past years. Claims expenditures and liabilities are reported when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. These losses include an estimate of claims that have been incurred but not reported. Based on the best available information, there is no liability at April 30, 2014.

# 3. Deposits and Investments

Deposits and investments as of April 30, 2014 and 2013 are classified in the accompanying financial statements as follows:

	<u>2014</u>		<u>2013</u>
Cash and cash equivalents	\$ 1,778,490	\$	1,137,421
Investments	173,544	_	91,167
	\$ 1,952,034	\$	1,228,588

Deposits and investments as of April 30, 2014 and 2013 consist of the following:

		<u>2014</u>	<u>2013</u>
Cash on hand	\$	9,520	\$ 8,711
Deposits with financial institutions	_	1,942,514	1,219,877
	\$	1,952,034	\$ 1,228,588

The Commission's investment policy requires that deposits and investments be made in New Hampshire based financial institutions that are participants in one of the federal depository insurance programs. The Commission limits its investments to demand deposits, certificates of deposit and repurchase agreements.

# Custodial Credit Risk

Custodial credit risk for deposits is the risk that in the event of a bank failure, the Commission's deposits may not be returned to it.

The Commission's cash management program is based on a zero balance bank account for operations. The available balance in this account is transferred to a money market account on a daily basis. The funds in the money market account are invested in overnight repurchase agreements. The Commission has entered into a Federal Reserve Joint Custody Safekeeping Program with the Bank of New York - Mellon.

Under the terms of the agreement, as of April 30, 2014 and 2013, \$1,070,053 and \$869,693, respectively of the Commission's deposits with financial institutions were collateralized. As of April 30, 2014, \$334,357 of the Commission's funds were considered uncollateralized and uninsured.

# 4. Capital Assets

The following is a summary of changes in capital assets during the years ended April 30, 2014 and 2013:

		Balance <u>5/1/13</u>		Additions		Reductions	Balance 4/30/14
Capital assets, not being depreciated:  Land	\$	2,197,595	\$	-	\$	- \$	2,197,595
Construction in progress	Ť_	49,245		-	٠.	(49,245)	-, ,
Total capital assets, not being depreciated		2,246,840		-		(49,245)	2,197,595
Other capital assets:							
Land improvements		2,720,713		59,606		-	2,780,319
Buildings and improvements		4,222,274		119,644		-	4,341,918
Equipment		23,614,730		1,284,062		(224,496)	24,674,296
Leasehold improvements	_	374,946		-	-	<u>-</u> .	374,946
Total other capital assets at historical cost		30,932,663		1,463,312		(224,496)	32,171,479
Less accumulated depreciation for:							
Land improvements		(1,016,607)		(103,279)		-	(1,119,886)
Buildings and improvements		(3,087,593)		(147,946)		-	(3,235,539)
Equipment		(14,666,436)		(1,115,181)		224,339	(15,557,278)
Leasehold improvements	_	(241,581)	_	(47,243)	_	<u> </u>	(288,824)
Total accumulated depreciation	_	(19,012,217)	_	(1,413,649)	-	224,339	(20,201,527)
Total other capital assets, net	_	11,920,446	-	49,663	_	(157)	11,969,952
Total capital assets, net	\$	14,167,286	\$	49,663	\$	(49,402) \$	14,167,547

Capital assets, not being depreciated:		Balance <u>5/1/12</u>		Additions		Reductions	Balance <u>4/30/13</u>
Land	\$	2,197,595	\$	-	\$	- \$	2,197,595
Construction in progress				49,245		<u>-</u> .	49,245
Total capital assets, not being depreciated		2,197,595		49,245		-	2,246,840
Other capital assets:							
Land improvements		2,718,323		2,390		-	2,720,713
Buildings and improvements		4,154,624		67,650		-	4,222,274
Equipment		23,710,711		446,469		(542,450)	23,614,730
Leasehold improvements	_	374,946		-		<u> </u>	374,946
Total other capital assets at historical cost		30,958,604		516,509		(542,450)	30,932,663
Less accumulated depreciation for:							
Land improvements		(908,280)		(108,327)		-	(1,016,607)
Buildings and improvements		(2,942,281)		(145,312)		-	(3,087,593)
Equipment		(14,118,247)		(1,088,629)		540,440	(14,666,436)
Leasehold improvements	_	(194,338)	_	(47,243)	_	<u> </u>	(241,581)
Total accumulated depreciation	_	(18,163,146)	_	(1,389,511)	_	540,440	(19,012,217)
Total other capital assets, net	-	12,795,458	_	(873,002)	_	(2,010)	11,920,446
Total capital assets, net	\$	14,993,053	\$_	(823,757)	\$	(2,010) \$	14,167,286

# Depreciation expense was charged as follows:

		<u>2014</u>	<u>2013</u>
Departmental expenses:			
Trams and tows	\$	607,437	\$ 596,793
Restaurant		1,850	1,285
Summer attractions		239,561	216,840
Ski shop rentals		24,429	52,771
Ski touring		11,109	11,109
Camping and swimming pool		21,751	22,077
Programs (functions)		10,383	8,804
General expenses		448,652	461,520
Administrative expenses	_	48,477	18,312
	\$_	1,413,649	\$ 1,389,511

The balance of the assets acquired through capital leases as of April 30, 2014 and 2013 is as follows:

		<u>2014</u>		<u>2013</u>
Equipment Less: Accumulated depreciation	\$_	343,393 (53,335)	\$_	224,543 (43,779)
	\$_	290,058	\$_	180,764

# 5. Pension Plan

## Profit Sharing Plan

Effective September 1, 2008, the Gunstock Area Commission entered into a profit sharing pension plan. The plan provides for participation by employees who have 1,000 hours of service in a twelve month consecutive period and have attained the age of 21. Eligible employees may elect to enroll in this pension plan on a semi-annual basis and are eligible for normal retirement after age 62. Once eligible, employer contributions are vested in increments of 20% for each year of service. After six years of service, the employer contributions are 100% vested. The plan further provides that the Commission may contribute a uniform percentage of each participant's compensation at its sole discretion. An employee must be actively working on April 30 to receive an employer contribution.

If a participant terminates employment prior to attaining the normal retirement age, the maximum distribution amount is \$5,000. Prior to termination of employment, a participant may elect a distribution from his vested account in the event of hardship or if he has attained the age of 59½. Once a participant reaches the normal retirement age of 62 the remainder of their funds is available.

Covered wages paid under this plan during the fiscal years ended April 30, 2014 and 2013 were \$1,500,900 and \$1,345,819, respectively. The Commission's contributions to the plan during fiscal years 2014 and 2013 were \$75,045 and \$52,946, respectively.

# 457(b) Plan

Effective September 1, 2008, the Gunstock Area Commission entered into a 457(b) pension plan. Employees may participate in the plan following one year of continuous service and have attained the age of 21. Under the plan, employees are eligible for normal retirement after age 62. Maximum contribution amounts are set up by IRS regulations. In addition, participants are permitted to make age 50 catch-up contributions. No matching contribution is made by the Commission. A participant's contributions are 100% vested immediately without regard to additional service of employment. Prior to termination of employment, a participant may elect a distribution from his vested account in the event of an unforeseeable emergency or if he has attained the age of 70½.

# 6. <u>Deferred Inflows of Resources</u>

## **Unearned Revenue**

Unearned revenue at April 30, 2014 and 2013 consists of sales collected to various events or products where the revenue was not earned by year end. All revenues are expected to be recognized within one year of receipt. A summary of the principal items of unearned revenue is as follows:

		<u>2014</u>		<u>2013</u>
Camping	\$	46,209	\$	63,543
Bike week		24,111		31,940
Seasonal		102,556		80,121
Soulfest		79,936		79,629
Season pass sales - skiing		620,770		610,466
Outstanding gift certificates		230,148		198,618
Other unearned revenues	_	3,527	-	13,813
	\$_	1,107,257	\$	1,078,130

# 7. Short-Term Obligations

# Revenue Anticipation Notes

The Commission issues revenue anticipation notes during the year. These borrowings are to assist in the payment of operating expenses during the off-season and are guaranteed to be repaid from operating revenues of the Commission received during the winter months.

The changes in short-term revenue anticipation note obligations for the years ended April 30, 2014 and 2013 are as follows:

		<u>2014</u>		<u>2013</u>
Balance - May 1	\$	-	\$	-
Additions		650,000		650,000
Reductions	_	(650,000)	_	(650,000)
Balance - April 30	\$_	-	\$_	-

# 8. <u>Long-Term Obligations</u>

# Changes in Long-Term Obligations

The changes in long-term debt obligations for the years ended April 30, 2014 and 2013 are as follows:

							/	Amounts
	Balance					Balance	D	ue Within
<u>Type</u>	<u>5/1/13</u>		Additions		Reductions	<u>4/30/14</u>	(	One Year
Bonds payable	\$ 6,247,486	\$	-	\$	(647,486) \$	5,600,000	\$	645,000
Capital leases	92,706	_ ,	256,200		(138,707)	210,199		81,203
	\$ 6,340,192	\$	256,200	\$	(786,193) \$	5,810,199	\$	726,203
		_						
							,	Amounts
	Balance					Balance	D	ue Within
Type	5/1/12		Additions		Reductions	4/30/13	(	One Year
Bonds payable	\$ 6,869,972	\$	-	\$	(622,486) \$	6,247,486	\$	647,486
Capital leases	148,955		62,443	_	(118,692)	92,706		70,742
	\$ 7,018,927	\$	62,443	\$	(741,178) \$	6,340,192	\$	718,228

# **General Obligation Bonds**

Bonds payable at April 30, 2014 and 2013 are comprised of the following individual issues:

	<u>2014</u>	<u>2013</u>
\$ 3,800,000 bonds due in annual installments of \$ 225,000 beginning May 2005 through May 2012 and \$ 250,000 through May 2020; interest at 3.20% - 3.80%	\$ 1,750,000	\$ 2,000,000
\$ 1,500,000 bonds due in annual installments of \$ 150,000 through April 29, 2021; interest at 2.59%	1,050,000	1,200,000
\$ 3,250,000 bonds due in an annual installment of \$ 100,000 in January 2010 and \$ 175,000 thereafter until January 2028; interest at 3.500% - 4.375%	2,450,000	2,625,000
\$ 525,000 bonds due in annual installments of \$ 52,500 through October 2018; interest at 3.99%	262,500	315,000
\$ 250,000 bonds due in annual installments of \$ 12,500 through January 2019; interest at 4.98%	62,500	75,000
\$ 100,000 bonds due in annual installments of \$ 5,000 through January 2019; interest at 5.0%	25,000	30,000
\$ 47,320 bonds due in annual installments of \$ 2,486 through September 2014; interest at 0%		2,486
	\$ 5,600,000	\$ 6,247,486

Debt service requirements to retire general obligation bonds outstanding at April 30, 2014 are as follows:

Year Ending				
<u> April 30,</u>		<u>Principal</u>	<u>Interest</u>	<u>Totals</u>
2015	\$	645,000	\$ 193,450	\$ 838,450
2016		645,000	173,489	818,489
2017		645,000	153,064	798,064
2018		645,000	130,285	775,285
2019		645,000	107,325	752,325
2020 - 2024		1,675,000	280,545	1,955,545
2025 - 2028	_	700,000	74,376	774,376
	\$	5,600,000	\$ 1,112,534	\$ 6,712,534

# Capital Lease Obligations

Capital lease obligations represent lease agreements entered into for the financing of equipment acquisitions. Capital leases payable at April 30, 2014 and 2013 are comprised of the following individual issues:

		<u>2014</u>	<u>2013</u>
\$62,443 computer hardware lease due in monthly installments of \$1,890, including interest at 5.649%, through April 2015.	\$	22,054	\$ 42,650
\$146,300 equipment lease due in monthly installments of \$10,350 between the months of December and April each year, including interest at 3.9%, through April 2014		-	50,056
\$256,200 equipment lease due in monthly installments of \$13,920 between the months of December and April each year, including interest at 5.757% through April 2017		188,145	_
	\$_	210,199	\$ 92,706

Debt service requirements to retire capital lease obligations outstanding at April 30, 2014 are as follows:

Year Ending				
<u> April 30,</u>	Principal	Interest		<u>Totals</u>
2015	\$ 81,203	\$ 11,173	\$	92,376
2016	62,646	6,954		69,600
2017	66,350	3,251	_	69,601
	\$ 210,199	\$ 21,378	\$	231,577

# 9. <u>Lease of Area Facilities</u>

## Restaurant Facilities

On October 15, 2007, the Commission entered into a four year agreement with an independent company to provide exclusive food services, including the sale of alcoholic beverages, at the Gunstock Area. The agreement was renewed for an additional four year term in October 2011. The agreement stipulates that the Commission will receive an applicable percentage of gross receipts generated from food service sales. In any contract year in which the aggregate commissionable sales exceed \$1,350,000, the Commission will receive an additional 5% commission on the excess amount. The Commission is responsible for the utilities.

During the years ended April 30, 2014 and 2013, the annual income received from food service commissions was \$389,916 and \$309,480, respectively.

The agreement further stipulates that the independent company is responsible for maintenance costs and will provide \$375,000 in capital renovations and equipment purchases within the first eighteen months of the contract which will become the property of the Commission. Upon expiration of the agreement, the independent company will be reimbursed for the undepreciated balance of its capital purchases. The net book value of these capital renovations and equipment purchases are reported as leasehold improvements of the Commission and an offsetting payable at fiscal year-end. Capital contributions are recognized by the Commission as the capitalized leasehold improvements are depreciated over their estimated useful lives.

For the years ended April 30, 2014 and 2013 the net book value of the lease-hold improvements was \$86,122 and \$133,364, respectively, and the recognized capital contributions were \$47,243 and \$47,243, respectively.

## Land Parcel

The Commission has contracted with a company to lease a parcel of land to operate a facility to conduct radio, telephone and other telecommunications operations. Per the agreement, commencing February 1, 2013 and each five year anniversary thereafter, the rent for each five year term shall increase based on the percentage change in the Consumer Price Index published by the Bureau of Labor and Statistics of the United States Depa1iment of Labor for all Urban Consumers, US City Average. In addition, the Commission will receive 25% of rental income if the land parcel is subleased to another entity.

The agreement provides that the Commission will receive rent payable in equal monthly installments. During the years ended April 30, 2014 and 2013, the annual income from the land lease was \$53,300 and \$54, 771, respectively. The lessee is responsible for real estate taxes and utilities.

## Tower Leases

The Commission has entered into various agreements to lease tower space to several independent companies for telecommunication and radio operations. These lease agreements range from being renewed on an annual basis to long-term agreements for a period of five years.

Tower lease rentals are payable in monthly installments. In addition, the Commission will receive an annual trade agreement of signal time from the lessee. During the years ended April 30, 2014 and 2013, the annual income from tower leases was \$21,889 and \$22,526, respectively.

## Soul Festival

During June 2006, the Commission entered into a five year agreement with a corporation to grant them the right to conduct the Soul Festival at the Gunstock Area Commission. The first event was held in August 2005. At the conclusion of the 2011 event, the terms and conditions of the agreement were automatically renewed for the next five-year term with one more option for an automatic renewal for five years, with the last event to be held in August 2021. Terms of the agreement provide that the Commission will retain campsite sales up to \$100,000 and 50% of these sales thereafter. In addition, the Commission will retain the income from summit chair lift rides up to \$8,000. During the years ended April 30, 2014 and 2013, the annual income from the Soul Festival was as follows:

		<u>2014</u>	<u>2013</u>
Camping	\$	109,130	\$ 110,920
Chair lift rides	_	34,983	43,258
	\$	144,113	\$ 154,178

# 10. Commitments and Contingencies

## Belknap County Agreement

In October 2010, the Commission and Belknap County entered into a fiveyear agreement which requires the Commission to make an annual payment of \$175,000 to the County; payable on or before March 31 of each year of the agreement. The purpose of this payment is to reduce the amount to be raised by taxes for funding of the budget of Belknap County and shall be derived from operating receipts through the operation of Gunstock.

#### Property and Liability Insurance

The Commission has acquired property and liability insurance, which is administered through a commercial insurer. General liability provides coverage up to \$1,000,000 per incident and in the aggregate; the Commission's

deductible is \$15,000 per incident and \$75,000 in the aggregate. Umbrella liability provides coverage up to \$9,000,000 per incident with a general aggregate limit of \$12,000,000. In addition, the Commission has business interruption coverage of \$4,000,000. The Commission has a self-insurance retention plan of \$10,000 for umbrella liability. Insurance coverage for scheduled buildings and contents is \$16,799,799 and \$14,551,620 for inland marine, lifts, and snowmaking equipment; the Commission's deductible is \$10,000 per incident, except for flood or earthquake at \$25,000 per incident.

## Litigation

Gunstock Area Commission is involved in certain litigations in the ordinary course of business, primarily its ski operations. Management, based on discussions with its insurer, is of the opinion that the ultimate disposition of these matters will not result in a material effect on the financial condition or results of operations at Gunstock Area Commission.

# 11. Subsequent Events

## Capital Lease Obligation

During May 2014, the Commission entered into a capital lease agreement in the amount of \$108,500 for the purpose of acquiring a mountain mower. The capital lease obligation is due in monthly installments of \$3,329, including interest at 6.59%, through May 2017.

# COUNTY OF BELKNAP, NEW HAMPSHIRE SCHEDULE OF FUNDING PROGRESS REQUIRED SUPPLEMENTARY INFORMATION

December 31, 2014 (Unaudited)

# Other Post-Employment Benefits

Actuarial Valuation Date	Actuarial Value of Assets (a)	Actuarial Accrued Liability (AAL) - Projected Unit Credit (b)	Unfunded AAL (UAAL) (b-a)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a Percent- age of Covered Payroll [(b-a)/c]
01/01/10 01/01/12	\$ - \$ -	\$ 2,485,133 \$ 2,057,668	\$2,485,133 \$2,057,668	0.0%	\$6,425,803 \$7,235,525	38.67% 28.44%
01/01/12	\$ -	\$ 2,037,000	\$2,037,000	0.0%	\$7,235,325 \$7,019,767	39.61%

See Independent Auditors' Report.