

COUNTY OF BELKNAP, NEW HAMPSHIRE

Annual Financial Statements

For the Year Ended December 31, 2016

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INDEPENDENT AUDITORS' REPORT

To the Board of Commissioners
County of Belknap, New Hampshire

Additional Offices:

Nashua, NH
Andover, MA
Greenfield, MA
Ellsworth, ME

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the aggregate discretely presented component unit, each major fund, and the aggregate remaining fund information of the County of Belknap, New Hampshire, as of and for the year ended December 31, 2016, and the related notes to the financial statements, which collectively comprise the County of Belknap, New Hampshire's basic financial statements as listed in the Table of Contents.

Management's Responsibility for the Financial Statements

The County's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of the Gunstock Area Commission (a component unit). Those financial statements were audited by other auditors whose report thereon has been furnished to us, and our opinion, insofar as it relates to the amounts included for the Gunstock Area Commission, is based solely on the report of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion

on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, based on our audit and the report of the other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the aggregate discretely presented component unit, each major fund, and the aggregate remaining fund information of the County of Belknap, New Hampshire, as of December 31, 2016, and the respective changes in financial position and the respective budgetary comparison for all budgeted funds for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis, the Schedule of OPEB Funding Progress, the Schedule of Proportionate Share of the Net Pension Liability, and the Schedule of Pension Contributions be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

Melanson Heath

June 9, 2017

MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the County of Belknap, New Hampshire, we offer readers this narrative overview and analysis of the financial activities of the County of Belknap, New Hampshire for the year ended December 31, 2016.

A. OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the basic financial statements. The basic financial statements are comprised of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to financial statements. This report also contains required supplementary information in addition to the basic financial statements themselves.

Government-wide financial statements. The government-wide financial statements are designed to provide readers with a broad overview of our finances in a manner similar to a private-sector business.

The Statement of Net Position presents information on all assets, liabilities, and deferred outflows/inflows of resources, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position is improving or deteriorating.

The Statement of Activities presents information showing how the County's net position changed during the most recent calendar year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future periods (e.g., earned but unused vacation and sick leave).

The component unit column in the government-wide financial statements is the financial data of Gunstock Area Commission, which is reported as of its latest fiscal operating year ended April 30, 2016. A component unit is an entity that is legally separate from the County, but for which the County is financially accountable.

Fund financial statements. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements. All of the funds can be divided into two categories: governmental funds and fiduciary funds.

Governmental funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at

the end of the year. Such information may be useful in evaluating the County's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the County's near-term financing decisions. Both the governmental fund Balance Sheet and the governmental fund Statement of Revenues, Expenditures, and Changes in Fund Balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

An annual appropriated budget is adopted for all funds. A budgetary comparison statement has been provided for all funds to demonstrate compliance with this budget.

Fiduciary funds. Fiduciary funds are used to account for resources held for the benefit of parties outside the County. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support County programs.

Notes to financial statements. The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

Other information. In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information which is required to be disclosed by accounting principles generally accepted in the United States of America.

B. FINANCIAL HIGHLIGHTS

- As of the close of the current year, the total of liabilities exceeded assets by \$(3,900,925) (i.e., net position), a change of \$(2,050,641) in comparison to the prior year.
- As of the close of the current year, governmental funds reported combined ending fund balances of \$725,836, a change of \$(3,765,306) in comparison to the prior year.
- At the end of the current year, unassigned fund balance for the General Fund was \$1,273,819, a change of \$(511,848) in comparison to the prior year.
- Total long-term debt (i.e., bonds, notes and capital leases payable) at the close of the current year was \$931,973, a change of \$(578,293) in comparison to the prior year.

C. GOVERNMENT-WIDE FINANCIAL ANALYSIS

The following is a summary of condensed government-wide financial data for the current and prior years.

NET POSITION

	Governmental Activities	
	<u>2016</u>	<u>2015</u>
Current assets	\$ 7,306,896	\$ 6,593,560
Noncurrent assets	11,182,454	9,362,236
Deferred outflows	<u>3,466,618</u>	<u>529,955</u>
Total assets and deferred outflows	21,955,968	16,485,751
Current liabilities	7,596,620	3,111,295
Noncurrent liabilities	17,266,731	13,699,541
Deferred inflows	<u>993,542</u>	<u>1,525,199</u>
Total liabilities and deferred inflows	25,856,893	18,336,035
Net position:		
Net investment in capital assets	3,802,016	7,832,529
Restricted	47,084	43,898
Unrestricted	<u>(7,750,025)</u>	<u>(9,726,711)</u>
Total net position	\$ <u>(3,900,925)</u>	\$ <u>(1,850,284)</u>

CHANGE IN NET POSITION

	Governmental Activities	
	<u>2016</u>	<u>2015</u>
Revenues:		
Program revenues:		
Charges for services	\$ 10,638,782	\$ 11,080,583
Operating grants and contributions	503,675	450,302
General revenues:		
County taxes	12,963,440	13,837,174
Investment income	11,695	44
Miscellaneous	354,573	786,932
Transfers from Gunstock Area Commission	<u>175,000</u>	<u>175,000</u>
Total revenues	24,647,165	26,330,035

(continued)

(continued)

CHANGE IN NET POSITION

	Governmental Activities	
	<u>2016</u>	<u>2015</u>
Expenses:		
General government	2,787,171	2,645,889
Public safety	2,215,713	1,996,089
Corrections	3,900,527	3,684,860
Human services	6,280,548	6,147,554
Cooperative extension	232,217	247,289
Economic development	149,039	89,906
Nursing home	11,046,241	10,389,109
Interest expense	<u>86,350</u>	<u>110,447</u>
Total expenses	<u>26,697,806</u>	<u>25,311,143</u>
Change in net position	(2,050,641)	1,018,892
Net position - beginning of year	<u>(1,850,284)</u>	<u>(2,869,176)</u>
Net position - end of year	<u>\$ (3,900,925)</u>	<u>\$ (1,850,284)</u>

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. At the close of the most recent year, total net position was \$(3,900,925), a change of \$(2,050,641) from the prior year.

The largest portion of net position, \$3,802,016, reflects our investment in capital assets (e.g., land, buildings and improvements, machinery and equipment, and construction in progress), less any related debt used to acquire those assets that is still outstanding. These capital assets are used to provide services to citizens; consequently, these assets are not available for future spending. Although the investment in capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of net position, \$47,084, represents resources that are subject to external restrictions on how they may be used.

Governmental activities. Governmental activities for the year resulted in a change in net position of \$(2,050,641). Key elements of this change are as follows:

<u>Operating Results:</u>	
General Fund	\$ (1,317,743)
Capital Projects Fund	(2,448,465)
Nonmajor Governmental Funds	<u>902</u>
Subtotal operating results	(3,765,306)
Purchase of capital assets	2,557,320
Depreciation expense in excess of principal debt service	(139,368)
Change in deferred debt financing expense	(19,441)
Change in accrued interest liability	4,656
Change in compensated absences	(7,872)
Change in net OPEB obligation	(284,181)
Change in net pension liability	(3,864,769)
Change in deferred outflows of resources	2,936,663
Change in deferred inflows of resources	<u>531,657</u>
Total	<u><u>\$ (2,050,641)</u></u>

D. FINANCIAL ANALYSIS OF THE COUNTY'S FUNDS

As noted earlier, fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds. The focus of governmental funds is to provide information on near-term inflows, outflows and balances of spendable resources. Such information is useful in assessing financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the year.

As of the end of the current year, the combined ending fund balance for all funds was \$725,836, a change of \$(3,765,306) in comparison to the prior year. Key elements of this change are as follows:

General Fund expenditures in excess of revenues and other financing sources	\$ (1,317,743)
Capital Projects Fund expenditures in excess of revenues	(2,448,465)
Nonmajor Governmental Fund revenues in excess of expenditures	<u>902</u>
Total	<u><u>\$ (3,765,306)</u></u>

The General Fund is the chief operating fund. At the end of the current year, unassigned fund balance of the General Fund was \$1,273,819, while total fund

balance was \$3,169,081. As a measure of the General Fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total fund expenditures. Refer to the table below.

<u>General Fund</u>	<u>12/31/16</u>	<u>12/31/15</u>	<u>Change</u>	<u>Percentage of Total General Fund Expenditures</u>
Unassigned fund balance	\$ 1,273,819	\$ 1,785,667	\$ (511,848)	4.9%
Total fund balance	\$ 3,169,081	\$ 4,486,824	\$ (1,317,743)	12.2%

The fund balance of the General Fund changed by \$(1,317,743) during the current year. Key factors in this change are as follows:

Revenues less than budget	\$ (179,613)
Expenditures less than appropriations	1,137,754
Use of fund balance - reduce taxes	(2,380,000)
Encumbrance timing differences	<u>104,116</u>
Total	<u>\$ (1,317,743)</u>

E. BUDGETARY HIGHLIGHTS

There was no change in the total 2016 budget; however, the final budget reflects line item changes approved by the County Delegation.

F. CAPITAL ASSET AND DEBT ADMINISTRATION

Capital assets. Total investment in capital assets for governmental activities at year-end amounted to \$11,182,454 (net of accumulated depreciation), a change of \$1,839,659 from the prior year. This investment in capital assets includes land, buildings and improvements, machinery and equipment, and construction in progress.

Major capital asset events during the current year included jail construction costs of approximately \$2,400,000.

Additional information on capital assets can be found in the Notes to Financial Statements.

Long-term debt. At the end of the current year, total bonded debt outstanding totaled \$800,000, all of which was backed by the full faith and credit of the County. In addition, the County had notes payable totaling \$34,942 and outstanding capital leases of \$97,031.

Additional information on long-term debt can be found in the Notes to Financial Statements.

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the County of Belknap, New Hampshire's finances for all those with an interest in the County's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

Board of Commissioners
County of Belknap, New Hampshire
34 County Drive
Laconia, New Hampshire 03246

COUNTY OF BELKNAP, NEW HAMPSHIRE

STATEMENT OF NET POSITION

DECEMBER 31, 2016

	<u>Primary Government</u> Governmental Activities	Gunstock Area Commission (Component Unit - April 30, 2016)
ASSETS AND DEFERRED OUTFLOWS OF RESOURCES		
Current:		
Cash and short-term investments	\$ 5,907,705	\$ 830,907
Restricted cash	45,300	-
Investments	-	258,548
Accounts receivable, net	1,293,250	37,856
Due from agency funds	11,930	-
Inventory	48,711	716,896
Prepaid expenses	<u>-</u>	<u>58,092</u>
Total current assets	7,306,896	1,902,299
Noncurrent:		
Restricted cash	-	820,462
Capital assets:		
Land	144,829	2,197,595
Construction in progress	2,718,263	1,859,163
Capital assets, net of accumulated depreciation	<u>8,319,362</u>	<u>11,270,682</u>
Total noncurrent assets	<u>11,182,454</u>	<u>16,147,902</u>
TOTAL ASSETS	18,489,350	18,050,201
Deferred Outflows of Resources - Pension Related	<u>3,466,618</u>	<u>-</u>
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	21,955,968	18,050,201
LIABILITIES AND DEFERRED INFLOWS OF RESOURCES		
Current:		
Accounts payable	2,341,107	566,560
Accrued expenses	242,255	295,881
Deposits payable	-	56,067
Other liabilities	3,600	-
Restricted cash liability	3,436	-
Bond anticipation notes payable	4,000,000	-
Current portion of noncurrent liabilities:		
Bonds payable	555,000	905,000
Notes payable	11,135	-
Capital lease payable	56,311	172,312
Compensated absences	<u>383,776</u>	<u>-</u>
Total current liabilities	7,596,620	1,995,820
Noncurrent:		
Bonds payable	245,000	6,005,000
Notes payable	23,807	-
Capital lease payable	40,720	151,398
Compensated absences	122,456	-
Net OPEB obligation	1,320,584	-
Net pension liability	<u>15,514,164</u>	<u>-</u>
Total noncurrent liabilities	<u>17,266,731</u>	<u>6,156,398</u>
TOTAL LIABILITIES	24,863,351	8,152,218
Deferred Inflows of Resources:		
Pension related	993,542	-
Unearned revenue	<u>-</u>	<u>1,376,631</u>
TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES	25,856,893	9,528,849
NET POSITION		
Net investment in capital assets	3,802,016	8,914,192
Restricted	47,084	-
Unrestricted	<u>(7,750,025)</u>	<u>(392,840)</u>
TOTAL NET POSITION	\$ (3,900,925)	\$ 8,521,352

The accompanying notes are an integral part of these financial statements.

COUNTY OF BELKNAP, NEW HAMPSHIRE

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED DECEMBER 31, 2016

	<u>Expenses</u>	<u>Program Revenues</u> <u>Charges for</u> <u>Services</u>	<u>Operating</u> <u>Grants and</u> <u>Contributions</u>	<u>Net (Expenses)</u> <u>Revenues and</u> <u>Change in Net Position</u> <u>Governmental</u> <u>Activities</u>	<u>Gunstock Area</u> <u>Commission</u> <u>(Component Unit-</u> <u>for the year ended</u> <u>April 30, 2016)</u>
Governmental Activities:					
General government	\$ 2,787,171	\$ 939,005	\$ 61,081	\$ (1,787,085)	
Public safety	2,215,713	361,684	3,000	(1,851,029)	
Corrections	3,900,527	106,827	47,976	(3,745,724)	
Human services	6,280,548	-	302,579	(5,977,969)	
Cooperative extension	232,217	-	-	(232,217)	
Economic development	149,039	-	89,039	(60,000)	
Nursing home	11,046,241	9,231,266	-	(1,814,975)	
Interest	86,350	-	-	(86,350)	
Total Governmental Activities and Primary Government	<u>\$ 26,697,806</u>	<u>\$ 10,638,782</u>	<u>\$ 503,675</u>	(15,555,349)	
Component Unit:					
Gunstock Area Commission	<u>\$ 9,648,039</u>	<u>\$ 8,824,561</u>	<u>\$ -</u>		<u>\$ (823,478)</u>
Total Component Unit	<u>\$ 9,648,039</u>	<u>\$ 8,824,561</u>	<u>\$ -</u>		(823,478)
General Revenues and Transfers:					
County taxes				12,963,440	-
Investment income				11,695	5,215
Miscellaneous				354,573	39,118
Transfers, net (Gunstock Area Commission)				<u>175,000</u>	<u>(175,000)</u>
Total general revenues and transfers				<u>13,504,708</u>	<u>(130,667)</u>
Change in Net Position				(2,050,641)	(954,145)
Net Position:					
Beginning of year				<u>(1,850,284)</u>	<u>9,475,497</u>
End of year				<u>\$ (3,900,925)</u>	<u>\$ 8,521,352</u>

The accompanying notes are an integral part of these financial statements.

COUNTY OF BELKNAP, NEW HAMPSHIRE

GOVERNMENTAL FUNDS

BALANCE SHEET

DECEMBER 31, 2016

	<u>General</u>	<u>Capital Projects Fund</u>	<u>Nonmajor Governmental Funds</u>	<u>Total Governmental Funds</u>
ASSETS				
Cash and short-term investments	\$ 3,937,987	\$ 1,960,627	\$ 9,091	\$ 5,907,705
Restricted cash	45,300	-	-	45,300
Accounts receivable, net	1,293,250	-	-	1,293,250
Due from agency funds	11,930	-	-	11,930
Inventory	48,711	-	-	48,711
TOTAL ASSETS	<u><u>\$ 5,337,178</u></u>	<u><u>\$ 1,960,627</u></u>	<u><u>\$ 9,091</u></u>	<u><u>\$ 7,306,896</u></u>
LIABILITIES AND FUND BALANCES				
Liabilities:				
Accounts payable	\$ 1,928,144	\$ 409,092	\$ 3,871	\$ 2,341,107
Accrued expenses	232,917	-	-	232,917
Other liabilities	3,600	-	-	3,600
Restricted cash liability	3,436	-	-	3,436
Bond anticipation notes payable	-	4,000,000	-	4,000,000
TOTAL LIABILITIES	<u>2,168,097</u>	<u>4,409,092</u>	<u>3,871</u>	<u>6,581,060</u>
Fund Balances:				
Nonspendable	48,711	-	-	48,711
Restricted	41,864	-	5,220	47,084
Assigned	1,804,687	-	-	1,804,687
Unassigned	1,273,819	(2,448,465)	-	(1,174,646)
TOTAL FUND BALANCES	<u>3,169,081</u>	<u>(2,448,465)</u>	<u>5,220</u>	<u>725,836</u>
TOTAL LIABILITIES AND FUND BALANCES	<u><u>\$ 5,337,178</u></u>	<u><u>\$ 1,960,627</u></u>	<u><u>\$ 9,091</u></u>	<u><u>\$ 7,306,896</u></u>

The accompanying notes are an integral part of these financial statements.

COUNTY OF BELKNAP, NEW HAMPSHIRE

**RECONCILIATION OF TOTAL GOVERNMENTAL FUND
BALANCES TO NET POSITION OF GOVERNMENTAL
ACTIVITIES IN THE STATEMENT OF NET POSITION**

DECEMBER 31, 2016

Total governmental fund balances	\$ 725,836
• Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds.	11,182,454
• Deferred outflows of resources from net pension liability.	3,466,618
• In the Statement of Activities, interest is accrued on outstanding long-term debt, whereas in governmental funds interest is not reported until due.	(9,338)
• Long-term liabilities are not due and payable in the current period and, therefore, are not reported in the governmental funds:	
Bonds payable	(800,000)
Notes payable	(34,942)
Capital lease payable	(97,031)
Compensated absences	(506,232)
Net OPEB obligation	(1,320,584)
Net pension liability	(15,514,164)
• Deferred inflows of resources from net pension liability.	<u>(993,542)</u>
Net position of governmental activities	\$ <u>(3,900,925)</u>

The accompanying notes are an integral part of these financial statements.

COUNTY OF BELKNAP, NEW HAMPSHIRE

GOVERNMENTAL FUNDS

STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES

FOR THE YEAR ENDED DECEMBER 31, 2016

	<u>General</u>	<u>Capital Projects Fund</u>	<u>Nonmajor Governmental Funds</u>	<u>Total Governmental Funds</u>
Revenues:				
County taxes	\$ 12,963,440	\$ -	\$ -	\$ 12,963,440
Nursing home	9,231,266	-	-	9,231,266
Charges for services	1,582,516	-	-	1,582,516
Intergovernmental	413,734	-	89,941	503,675
Investment income	11,695	-	-	11,695
Miscellaneous	<u>354,573</u>	<u>-</u>	<u>-</u>	<u>354,573</u>
Total Revenues	24,557,224	-	89,941	24,647,165
Expenditures:				
Current:				
General government	2,485,084	-	-	2,485,084
Public safety	2,069,385	-	-	2,069,385
Corrections	3,660,406	-	-	3,660,406
Human services	6,280,548	-	-	6,280,548
Cooperative extension	232,217	-	-	232,217
Economic development	60,000	-	89,039	149,039
Nursing home	10,469,811	-	-	10,469,811
Capital outlay	31,888	2,448,465	-	2,480,353
Debt service:				
Principal	560,000	-	-	560,000
Interest	<u>71,565</u>	<u>-</u>	<u>-</u>	<u>71,565</u>
Total Expenditures	<u>25,920,904</u>	<u>2,448,465</u>	<u>89,039</u>	<u>28,458,408</u>
Excess (deficiency) of revenues over expenditures	(1,363,680)	(2,448,465)	902	(3,811,243)
Other Financing Sources (Uses):				
Proceeds of note	<u>45,937</u>	<u>-</u>	<u>-</u>	<u>45,937</u>
Total Other Financing Sources (Uses)	<u>45,937</u>	<u>-</u>	<u>-</u>	<u>45,937</u>
Change in fund balance	(1,317,743)	(2,448,465)	902	(3,765,306)
Fund Balance, at Beginning of Year	<u>4,486,824</u>	<u>-</u>	<u>4,318</u>	<u>4,491,142</u>
Fund Balance, at End of Year	\$ <u><u>3,169,081</u></u>	\$ <u><u>(2,448,465)</u></u>	\$ <u><u>5,220</u></u>	\$ <u><u>725,836</u></u>

The accompanying notes are an integral part of these financial statements.

COUNTY OF BELKNAP, NEW HAMPSHIRE

**RECONCILIATION OF THE STATEMENT OF REVENUES,
EXPENDITURES, AND CHANGES IN FUND BALANCES OF
GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES**

FOR THE YEAR ENDED DECEMBER 31, 2016

Net changes in fund balances - Total governmental funds \$ (3,765,306)

- Governmental funds report capital asset purchases as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense:

Capital asset purchases	2,557,320
Depreciation	(717,661)

- In the Statement of Activities, deferred debt financing expense for refinanced bonds payable is amortized over the life of the bonds and does not require the use of current financial resources and, therefore, is not reported as an expenditure in the governmental funds. (19,441)

- The issuance of long-term debt provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the financial resources of governmental funds. Neither transaction, however, has any effect on net position:

Repayments of bonds payable	560,000
Repayments of capital lease payable	53,235
Proceeds from note payable	(45,937)
Repayments of note payable	10,995

- In the Statement of Activities, interest is accrued on outstanding long-term debt, whereas in governmental funds interest is not reported until due. 4,656

- Some expenses reported in the Statement of Activities do not require the use of current financial resources and, therefore, are not reported as expenditures in the governmental funds.

Compensated absences	(7,872)
Net OPEB obligation	(284,181)
GASB 68 net pension liability changes:	
Net pension liability	(3,864,769)
Deferred outflows of resources	2,936,663
Deferred inflows of resources	<u>531,657</u>

Change in net position of governmental activities \$ (2,050,641)

The accompanying notes are an integral part of these financial statements.

COUNTY OF BELKNAP, NEW HAMPSHIRE

ALL BUDGETED FUNDS

**STATEMENT OF REVENUES AND OTHER SOURCES,
AND EXPENDITURES AND OTHER USES - BUDGET AND ACTUAL**

FOR THE YEAR ENDED DECEMBER 31, 2016

	<u>Original Budget</u>	<u>Final Budget</u>	<u>Actual Amounts (Budgetary Basis)</u>	<u>Variance with Final Budget Positive (Negative)</u>
Revenues and Other Sources:				
General Fund:				
County taxes	\$ 12,963,440	\$ 12,963,440	\$ 12,963,440	\$ -
Nursing home	9,263,400	9,263,400	9,231,266	(32,134)
Charges for services	1,399,200	1,399,200	1,582,516	183,316
Intergovernmental	746,967	746,967	413,734	(333,233)
Investment income	-	-	11,695	11,695
Miscellaneous	363,830	363,830	354,573	(9,257)
Use of fund balance - reduce taxes	<u>2,380,000</u>	<u>2,380,000</u>	<u>2,380,000</u>	<u>-</u>
Total General Fund	27,116,837	27,116,837	26,937,224	(179,613)
Capital Projects Fund:				
Proceeds of bond	<u>8,000,000</u>	<u>8,000,000</u>	<u>8,000,000</u>	<u>-</u>
Total Revenues and Other Sources	35,116,837	35,116,837	34,937,224	(179,613)
Expenditures and Other Uses:				
General Fund:				
Current:				
General government	2,801,385	2,774,688	2,484,258	290,430
Public safety	2,066,265	2,099,442	2,067,887	31,555
Corrections	3,876,395	4,165,010	3,675,296	489,714
Human services	6,232,166	6,280,551	6,280,548	3
Cooperative extension	232,217	232,217	232,217	-
Economic development	60,000	60,000	60,000	-
Nursing home	10,719,881	10,726,401	10,424,650	301,751
Capital outlay	489,959	139,959	122,662	17,297
Debt service:				
Principal	560,000	560,000	560,000	-
Interest	<u>78,569</u>	<u>78,569</u>	<u>71,565</u>	<u>7,004</u>
Total General Fund	27,116,837	27,116,837	25,979,083	1,137,754
Capital Projects Fund	<u>8,000,000</u>	<u>8,000,000</u>	<u>2,448,465</u>	<u>5,551,535</u>
Total Expenditures and Other Uses	<u>35,116,837</u>	<u>35,116,837</u>	<u>28,427,548</u>	<u>6,689,289</u>
Excess of revenues and other financing sources over expenditures	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 6,509,676</u>	<u>\$ 6,509,676</u>

The accompanying notes are an integral part of these financial statements.

COUNTY OF BELKNAP, NEW HAMPSHIRE

FIDUCIARY FUNDS

STATEMENT OF FIDUCIARY NET POSITION

DECEMBER 31, 2016

	Private Purpose Trust Funds	Agency Funds
ASSETS		
Cash and short-term investments	\$ 11,444	\$ 78,857
Total Assets	11,444	78,857
LIABILITIES		
Due to General Fund	-	11,930
Due to others	-	66,927
Total Liabilities	-	78,857
NET POSITION		
Total net position held in trust	\$ 11,444	\$ -

The accompanying notes are an integral part of these financial statements.

COUNTY OF BELKNAP, NEW HAMPSHIRE

FIDUCIARY FUNDS

STATEMENT OF CHANGES IN FIDUCIARY NET POSITION

FOR THE YEAR ENDED DECEMBER 31, 2016

	Private Purpose Trust <u>Funds</u>
Additions:	
Contributions	\$ <u>4,606</u>
Total additions	4,606
Deductions:	
Other	<u>5,927</u>
Total deductions	<u>5,927</u>
Net increase	(1,321)
Net position:	
Beginning of year	<u>12,765</u>
End of year	\$ <u><u>11,444</u></u>

The accompanying notes are an integral part of these financial statements.

COUNTY OF BELKNAP, NEW HAMPSHIRE

Notes to Financial Statements

1. Summary of Significant Accounting Policies

The accounting policies of the County of Belnap, New Hampshire (the County) conform to Generally Accepted Accounting Principles (GAAP) as applicable to governmental units. The following is a summary of the more significant policies:

A. Reporting Entity

The County is a municipal corporation governed by an elected Board of Commissioners. As required by Generally Accepted Accounting Principles, these financial statements present the County and applicable component units for which the County is considered to be financially accountable.

Discretely Presented Component Unit

The component unit columns in the government-wide financial statements include the financial data of the County's component unit, Gunstock Area Commission (the Commission). It is reported in a separate column to emphasize that they are legally separate from the County. The Commission, which is incorporated as a body politic and an agency of the County by the State of New Hampshire in 1959, is included because the County is responsible for selection of the Commissioners and debt issued by the County on behalf of the Commission. Debt issued is backed by the full faith and credit of the County.

The County may make appropriations directly to the Commission. The Commission is reported as of its latest fiscal operating year, April 30, 2016, which differs from the County's calendar operating year of December 31, 2016. Separately issued financial statements of Gunstock Area Commission may be obtained by writing to their Finance Department at P.O. Box 1307, Laconia, New Hampshire 03247.

B. Government-wide and Fund Financial Statements

Government-wide Financial Statements

The government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities) report information on all of the nonfiduciary activities of the primary government. For the most part, the effect of interfund activity has been removed from these statements.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment is offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific func-

tion or segment. Program revenues include (1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenues*.

Fund Financial Statements

Separate financial statements are provided for governmental funds and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds are reported as separate columns in the fund financial statements.

C. *Measurement Focus, Basis of Accounting, and Financial Statement Presentation*

Government-wide Financial Statements

The government-wide financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*, as are the fiduciary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

Amounts reported as *program revenues* include (1) charges to customers or applicants for goods, services, or privileges provided, (2) operating grants and contributions, and (3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as *general revenues* rather than as program revenues. Likewise, general revenues include all taxes.

Fund Financial Statements

Governmental fund financial statements are reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting*. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. Generally, all other revenue items are considered to be measurable and available only when cash is received by the County. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

The County reports the following major governmental funds:

- The *General Fund* is the County's primary operating fund. It accounts for all financial resources of the County, except those required to be accounted for in another fund.
- The *Capital Projects Fund* accounts for the activity of the jail project.

Private-Purpose Trust Funds are used to account for trust arrangements which exclusively benefit individuals, private organizations, or other governments.

Agency Funds are used to account for money held by the County on behalf of others (e.g., inmate funds and nursing home resident funds).

D. Cash and Short-Term Investments

Cash balances from all funds, except those required to be segregated by law, are combined to form a consolidation of cash. Cash balances are invested to the extent available, and interest earnings are recognized in the General Fund. Certain special revenue and fiduciary funds segregate cash, and investment earnings become a part of those funds.

Deposits with financial institutions consist primarily of demand deposits and savings accounts. A cash and investment pool is maintained that is available for use by all funds. Each fund's portion of this pool is reflected on the combined financial statements under the caption "cash and short-term investments". The interest earnings attributable to each fund type are included under investment income.

E. Interfund Receivables and Payables

Transactions between funds that are representative of lending/borrowing arrangements outstanding at the end of the year are referred to as either "due from/to other funds" (i.e., the current portion of interfund loans) or "advances to/from other funds" (i.e., the non-current portion of interfund loans).

F. Inventory

Inventory is valued at cost using the first-in/first-out (FIFO) method.

G. Capital Assets

Capital assets, which include land, buildings and improvements, machinery and equipment, and construction in progress, are reported in the government-wide financial statements. Capital assets are defined by the County as assets with an initial individual cost of more than \$500 for assets acquired for use in the Nursing Home, and \$2,500 for all other assets, and

an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets is included as part of the capitalized value of the assets constructed.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

<u>Assets</u>	<u>Years</u>
Buildings and improvements	5 - 40
Machinery and equipment	3 - 20

H. Compensated Absences

It is the County's policy to permit employees to accumulate earned but unused vacation and sick pay benefits. All vested sick and vacation pay is accrued when incurred in the government-wide financial statements. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements.

I. Long-Term Obligations

In the government-wide financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities Statement of Net Position.

J. Fund Equity

Fund equity at the governmental fund financial reporting level is classified as "fund balance". Fund equity for all other reporting is classified as "net position".

Fund Balance - Generally, fund balance represents the difference between current assets and current liabilities. The County reserves those portions of fund balance that are legally segregated for a specific future use or which do not represent available, spendable resources and, therefore, are not available for appropriation or expenditure. Unassigned fund balance indicates that portion of fund balance that is available for appropriation in future periods.

The County's fund balance classification policies and procedures are as follows:

- 1) Nonspendable funds are either unspendable in the current form (i.e., inventory) or can never be spent.
- 2) Restricted funds are used solely for the purpose in which the fund was established. In the case of special revenue funds, these funds are created by statute or otherwise have external constraints on how the funds can be expended.
- 3) Committed funds are reported and expended as a result of motions passed by the highest decision-making authority in the County (i.e., appropriations by the County Delegation).
- 4) Assigned funds are used for specific purposes as established by management. These funds, which include encumbrances, have been assigned for specific goods and services ordered but not yet paid for. This account also includes fund balance voted to be used in the subsequent year.
- 5) Unassigned funds are available to be spent in future periods.

When an expenditure is incurred that would qualify for payment from multiple fund balance types, the County uses the following order to liquidate liabilities: restricted, committed, assigned, and unassigned.

Net Position - Net position represents the difference between assets/deferred outflows and liabilities/deferred inflows. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the County or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. The remaining net position is reported as unrestricted.

K. Fund Balance Policy

There is no rule or law in New Hampshire that governs the level of fund balance for counties. However, by looking at other guidelines that exist and by comparing the County to other counties in the state and in other states, the County arrived at a policy that fits the County's needs and standards:

- 1) The NH Department of Revenue Administration recommends that municipalities maintain a fund balance that represents between 5% and 10% of its total annual appropriations, including municipal, school, and county obligations.

- 2) The Government Finance Officer Association recommends as a best practice that “General-purpose governments, regardless of size, maintain unrestricted fund balance in their General Fund of no less than two months of regular General Fund operating revenues or regular General Fund operating expenditures. Furthermore, a government’s particular situation often may require a level of unrestricted fund balance in the General Fund significantly in excess of this recommended minimum level. In any case, such measures should be applied within the context of long-term forecasting, thereby avoiding the risk of placing too much emphasis upon the level of unrestricted fund balance in the General Fund at any one time”. Two months of General Fund operating expenditures for the County is approximately \$4.3 million, which is 16% of the budgeted appropriations. Two months of General Fund operating revenues would be approximately \$4.1 million or just over 15% of budgeted appropriations.

Through this fund balance policy, the County will endeavor to achieve and maintain an unassigned fund balance that is between \$3.5 million and \$5 million. This represents 12% to 18% based on the recommended 2017 budget.

L. Use of Estimates

The preparation of basic financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures for contingent assets and liabilities at the date of the basic financial statements, and the reported amounts of the revenues and expenditures/expenses during the year. Actual results could vary from estimates that were used.

2. Stewardship, Compliance, and Accountability

A. Budgetary Information

The County’s budget represents functional appropriations by department as authorized by the County Delegation. The County adopts its budget under State regulations.

B. Budgetary Basis

The final budget appearing on the “Budget and Actual” page of the financial statements represents the final amended budget after all transfers and supplemental appropriations.

C. Budget/GAAP Reconciliation

The budgetary data for all funds is based upon accounting principles that differ from Generally Accepted Accounting Principles (GAAP). Therefore, in addition to the GAAP basis financial statements, the results of operations are presented in accordance with budgetary accounting principles to provide a meaningful comparison to budgetary data.

The following is a summary of adjustments made to the actual revenues and other sources, and expenditures and other uses, to conform to the budgetary basis of accounting.

<u>General Fund</u>	Revenues and Other <u>Financing Sources</u>	Expenditures and Other <u>Financing Uses</u>
Revenues/Expenditures (GAAP Basis)	\$ 24,557,224	\$ 25,920,904
Other financing sources/uses (GAAP Basis)	<u>45,937</u>	<u>-</u>
Subtotal (GAAP Basis)	24,603,161	25,920,904
Reverse beginning of year appropriation carryforwards from expenditures	-	(42,718)
Add end of year appropriation carryforwards to expenditures	-	146,834
Reverse proceeds of note	(45,937)	(45,937)
Recognize use of fund balance as a funding source	<u>2,380,000</u>	<u>-</u>
Budgetary Basis	<u>\$ 26,937,224</u>	<u>\$ 25,979,083</u>

3. Cash and Short-Term Investments

Custodial Credit Risk - Deposits. Custodial credit risk is the risk that in the event of a bank failure, the County's deposits may not be returned to it. RSA 29:1, II states, "The amount of collected funds on deposit in any one bank shall not at any time exceed the sum of its paid-up capital and surplus." The County's deposit policy states that no investment or deposit shall be made in any institution with a capital to asset ratio of less than 6%, unless the investment is within FDIC insured limits or is collateralized.

As of December 31, 2016, none of the County's bank balance was exposed to custodial credit risk as uninsured or uncollateralized.

4. Allowance for Doubtful Accounts and Contractual Allowances

The allowance for doubtful accounts for Nursing Home receivables has been estimated at approximately \$699,000 at December 31, 2016, based on a detailed review of past due accounts. Nursing Home receivables are also reported net of contractual allowances.

5. Capital Assets

Capital asset activity for the year ended December 31, 2016 was as follows (in thousands):

	Beginning Balance	Increases	Decreases	Ending Balance
Governmental Activities:				
Capital assets, being depreciated:				
Buildings and improvements	\$ 20,836	\$ -	\$ -	\$ 20,836
Machinery and equipment	<u>3,403</u>	<u>128</u>	<u>(120)</u>	<u>3,411</u>
Total capital assets, being depreciated	24,239	128	(120)	24,247
Less accumulated depreciation for:				
Buildings and improvements	(13,018)	(539)	-	(13,557)
Machinery and equipment	<u>(2,313)</u>	<u>(178)</u>	<u>120</u>	<u>(2,371)</u>
Total accumulated depreciation	<u>(15,331)</u>	<u>(717)</u>	<u>120</u>	<u>(15,928)</u>
Total capital assets, being depreciated, net	8,908	(589)	-	8,319
Capital assets, not being depreciated:				
Land	145	-	-	145
Construction in progress	<u>289</u>	<u>2,449</u>	<u>(20)</u>	<u>2,718</u>
Total capital assets, not being depreciated	<u>434</u>	<u>2,449</u>	<u>(20)</u>	<u>2,863</u>
Governmental activities capital assets, net	<u>\$ 9,342</u>	<u>\$ 1,860</u>	<u>\$ (20)</u>	<u>\$ 11,182</u>

Depreciation expense was charged to functions of the County as follows (in thousands):

Governmental Activities:	
General government	\$ 183
Public safety	104
Corrections	34
Nursing home	<u>396</u>
Total depreciation expense - governmental activities	<u>\$ 717</u>

6. Anticipation Notes Payable

The following summarizes notes payable activity during 2016:

	<u>Issue Amount</u>	<u>Date of Issue</u>	<u>Interest Rate</u>	<u>Balance Beginning of Year</u>	<u>Advances</u>	<u>Repayments</u>	<u>Balance End of Year</u>
Tax anticipation	\$ 7,085,000	03/22/16	0.53%	\$ -	\$ 7,085,000	\$ (7,085,000)	\$ -
Bond anticipation	4,000,000	04/29/16	0.83%	-	4,000,000	-	4,000,000
Total				<u>\$ -</u>	<u>\$ 11,085,000</u>	<u>\$ (7,085,000)</u>	<u>\$ 4,000,000</u>

The bond anticipation note served as temporary financing for the County's jail project, which was bonded subsequent to year end (see Note 15).

7. Long-Term Debt

A. General Obligation Bonds

The County issues general obligation bonds to provide funds for the acquisition and construction of major capital facilities. General obligation bonds have been issued for governmental activities. General obligation bonds currently outstanding are as follows:

<u>Governmental Activities:</u>	<u>Serial Maturities Through</u>	<u>Interest Rate(s) %</u>	<u>Amount Outstanding as of 12/31/16</u>
General purpose bonds	06/15/17	2 - 3%	\$ 310,000
Roof bonds	07/15/18	2.6 - 4.0%	<u>490,000</u>
Total Governmental Activities			<u>\$ 800,000</u>

B. Notes Payable

In 2016, the County entered into an agreement to provide funds for the acquisition of a vehicle. At December 31, 2016, notes payable outstanding were as follows:

<u>Governmental Activities:</u>	<u>Maturities Through</u>	<u>Interest Rate(s) %</u>	<u>Amount Outstanding as of 12/31/2016</u>
Vehicles	2019	4.09%	\$ <u>34,942</u>
Total Governmental Activities			<u>\$ 34,942</u>

C. Future Debt Service

The annual payments to retire all general obligation long-term bonds and notes outstanding as of December 31, 2016 are as follows:

<u>Bonds Payable</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2017	\$ 555,000	\$ 24,005	\$ 579,005
2018	<u>245,000</u>	<u>9,800</u>	<u>254,800</u>
Total	<u>\$ 800,000</u>	<u>\$ 33,805</u>	<u>\$ 833,805</u>

<u>Notes Payable</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2017	\$ 11,135	\$ 1,373	\$ 12,508
2018	11,640	868	12,508
2019	<u>12,167</u>	<u>341</u>	<u>12,508</u>
Total	<u>\$ 34,942</u>	<u>\$ 2,582</u>	<u>\$ 37,524</u>

D. Changes in General Long-Term Liabilities

During the year ended December 31, 2016, the following changes occurred in long-term liabilities (in thousands):

	<u>Total Balance 1/1/16</u>	<u>Additions</u>	<u>Reductions</u>	<u>Total Balance 12/31/16</u>	<u>Less Current Portion</u>	<u>Equals Long-Term Portion 12/31/16</u>
<u>Governmental Activities</u>						
Bonds payable	\$ 1,360	\$ -	\$ (560)	\$ 800	\$ (555)	\$ 245
Other:						
Notes payable	-	46	(11)	35	(11)	24
Capital lease payable	150	-	(53)	97	(56)	41
Compensated absences	498	8	-	506	(384)	122
Net OPEB obligation	1,036	322	(37)	1,321	-	1,321
Net pension liability	<u>11,649</u>	<u>3,865</u>	<u>-</u>	<u>15,514</u>	<u>-</u>	<u>15,514</u>
Totals	<u>\$ 14,693</u>	<u>\$ 4,241</u>	<u>\$ (661)</u>	<u>\$ 18,273</u>	<u>\$ (1,006)</u>	<u>\$ 17,267</u>

8. Capital Lease Obligations

The County is the lessee of certain equipment under capital leases expiring in various years through 2018. Future minimum lease payments under the capital leases consisted of the following as of December 31, 2016:

<u>Year</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2017	\$ 56,311	\$ 5,575	\$ 61,886
2018	<u>40,720</u>	<u>2,321</u>	<u>43,041</u>
Total	<u>\$ 97,031</u>	<u>\$ 7,896</u>	<u>\$ 104,927</u>

Equipment financed by capital leases payable totaling \$227,998 is reported in capital assets net of \$85,699 accumulated depreciation.

9. **Governmental Fund Balances**

The following is a summary of fund balances at December 31, 2016:

	General Fund	Capital Projects Fund	Nonmajor Governmental Funds	Total Governmental Funds
Nonspendable:				
Inventory	\$ 48,711	\$ -	\$ -	\$ 48,711
Total Nonspendable	48,711	-	-	48,711
Restricted:				
Deeds surcharge account	41,864	-	-	41,864
Unexpended grant funds	-	-	5,220	5,220
Total Restricted	41,864	-	5,220	47,084
Assigned:				
Use of fund balance for subsequent year budget	1,657,853	-	-	1,657,853
Encumbrances	146,834	-	-	146,834
Total Assigned	1,804,687	-	-	1,804,687
Unassigned:				
Capital projects fund in deficit	-	(2,448,465)	-	(2,448,465)
Remaining fund balance	1,273,819	-	-	1,273,819
Total Unassigned	1,273,819	(2,448,465)	-	(1,174,646)
Total Fund Balances	\$ 3,169,081	\$ (2,448,465)	\$ 5,220	\$ 725,836

10. **Restricted Net Position**

The accompanying entity-wide financial statements report restricted net position when external constraints from grantors or contributors are placed on net position.

11. **Post-Employment Healthcare Insurance Benefits**

GASB Statement 45, *Accounting and Financial Reporting by Employers for Post-Employment Benefits Other Than Pensions*, requires governments to account for other post-employment benefits (OPEB), primarily healthcare, on an accrual basis rather than on a pay-as-you-go basis. The effect is the recognition of an actuarially required contribution as an expense on the Statement of Activities when a future retiree earns their post-employment benefits, rather than when they use their post-employment benefit. To the extent that an entity does not fund their actuarially required contribution, a post-employment benefit liability is recognized on the Statement of Net Position over time.

A. Plan Description

In addition to providing the pension benefits described, the County provides post-employment healthcare benefits for retired employees through the County's plan. The benefits, benefit levels, employee contributions and employer contributions are governed by RSA 100-A:50. As of January 1, 2016, the actuarial valuation date, 9 retirees and 136 active employees meet the eligibility requirements. The plan does not issue a separate financial report.

B. Benefits Provided

The County provides medical insurance to retirees and their covered dependents. All active employees who retire from the County and meet the eligibility criteria will receive these benefits.

C. Funding Policy

Retirees contribute 100% of the cost of the health plan. Surviving spouses continue to receive coverage after the death of the eligible retired employee, but are required to continue to pay 100% of the premiums. The County contributes the remainder of the health plan costs on a pay-as-you-go basis.

D. Annual OPEB Costs and Net OPEB Obligation

The County's 2016 annual OPEB expense is calculated based on the annual required contribution of the employer (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover the normal cost per year and amortize the unfunded actuarial liability over a period of thirty years. The following table shows the components of the County's annual OPEB cost for the year ending December 31, 2016, the amount actually contributed to the plan, and the change in the County's net OPEB obligation based on an actuarial valuation as of January 1, 2016.

Annual Required Contribution (ARC)	\$ 338,871
Interest on net OPEB obligation	41,456
Adjustment to ARC	<u>(58,771)</u>
Annual OPEB cost	321,556
Contributions made	<u>(37,375)</u>
Increase in net OPEB obligation	284,181
Net OPEB obligation - beginning of year	<u>1,036,403</u>
Net OPEB obligation - end of year	<u>\$ 1,320,584</u>

The County's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation were as follows:

<u>Fiscal Year Ended</u>	<u>Annual OPEB Cost</u>	<u>Percentage of OPEB Cost Contributed</u>	<u>Net OPEB Obligation</u>
2016	\$ 321,556	11.6%	\$ 1,320,584
2015	\$ 364,476	16.2%	\$ 1,036,403
2014	\$ 356,923	15.7%	\$ 731,056

E. Funded Status and Funding Progress

The funded status of the plan as of January 1, 2016, the date of the most recent actuarial valuation, was as follows:

Actuarial accrued liability (AAL)	\$ 2,545,179
Actuarial value of plan assets	<u>-</u>
Unfunded actuarial accrued liability (UAAL)	<u>\$ 2,545,179</u>
Funded ratio (actuarial value of plan assets/AAL)	<u>0%</u>
Covered payroll (active plan members)	<u>\$ 5,698,080</u>
UAAL as a percentage of covered payroll	<u>44.67%</u>

Actuarial valuations of an ongoing plan involve estimates of the value of reported amount and assumptions about the probability of occurrence of events far into the future. Examples included assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision, as actual results are compared with past expectations and new estimates are made about the future. The Schedule of OPEB Funding Progress, presented as required supplementary information following the notes to financial statements, presents multiyear trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

F. Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the plan as understood by the County and the plan members and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the County and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued

liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the January 1, 2016 actuarial valuation, the projected unit credit method was used. The actuarial value of assets was not determined as the County has not advance funded its obligation. The actuarial assumptions included a 4.0% investment rate of return and an initial annual healthcare cost trend rate of 11.97% which decreases to a 5.00% long term rate for all health-care benefits after 12 years. The amortization costs for the initial UAAL is a level dollar amount over a period of 30 years, on an open amortization period for pay-as-you-go. This has been calculated at a rate of 4.0% pay-as-you-go.

12. New Hampshire Retirement System

The County follows the provisions of GASB Statement No. 68, *Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27* with respect to the State of New Hampshire Retirement System (NHRS).

A. Plan Description

Full-time employees participate in the State of New Hampshire Retirement System, a cost sharing, multiple-employer defined benefit contributory pension plan and trust established in 1967 by RSA 100-A:2 and qualified as a tax-exempt organization under Sections 401(a) and 501(a) of the Internal Revenue Code. The plan is a contributory, defined benefit plan providing service, disability, death, and vested retirement benefits to members and their beneficiaries. Substantially all full-time state employees, public school teachers and administrators, permanent firefighters, and permanent police officers within the State of New Hampshire are eligible and required to participate in the system. Full-time employees of political subdivisions, including counties, municipalities, and school districts are also eligible to participate as a group if the governing body of the political subdivision has elected participation.

The New Hampshire Retirement System, a Public Employees Retirement System (PERS), is divided into two membership groups. State or local employees and teachers belong to Group I. Police officers and firefighters belong to Group II. All assets are held in a single trust and are available to each group. Additional information is disclosed in the NHRS' annual report publicly available from the New Hampshire Retirement System located at 54 Regional Drive, Concord, New Hampshire 03301-8507.

B. Benefits Provided

Group I members at age 60 or 65 (for members who commence service after July 1, 2011) qualify for a normal service retirement allowance based on years of creditable service and average final salary for the highest of either three or five years, depending on when their service commenced. The yearly pension amount is 1/60 or 1.667% of average final compensation (AFC), multiplied by years of creditable service. At age 65, the yearly pension amount is recalculated at 1/66 or 1.515% of AFC multiplied by years of creditable service.

Group II members who are age 60, or members who are at least age 45 with at least 20 years of creditable service, can receive a retirement allowance at a rate of 2.5% of AFC for each year of creditable service, not to exceed 40 years. Members commencing service on or after July 1, 2011 or members who have a nonvested status as of January 1, 2012 can receive a retirement allowance at age 52.5 with 25 years of service or age 60. The benefit shall be equal to 2% of AFC times creditable service up to 42.5 years. However, a member who commenced service on or after July 1, 2011 shall not receive a retirement allowance until attaining the age of 52.5, but may receive a reduced allowance after age 50 if the member has at least 25 years of creditable service where the allowance shall be reduced, for each month by which the benefit commencement date precedes the month after which the member attains 52.5 years of age by $\frac{1}{4}$ of 1% or age 60.

Members of both groups may qualify for vested deferred allowances, disability allowances and death benefit allowances subject to meeting various eligibility requirements. Benefits are based on AFC or earned compensation and/or service.

C. Contributions

Plan members are required to contribute a percentage of their gross earnings to the pension plan, for which the contribution rates are 7% for employees and 11.55% for sheriff's deputies and correctional officers. The County makes annual contributions to the pension plan equal to the amount required by Revised Statutes Annotated 100-A:16, and range from 11.17% to 26.38% of covered compensation. The County's contributions to NHRS for the year ended December 31, 2016 were \$1,058,301, which was equal to its annual required contribution.

D. Summary of Significant Accounting Policies

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the NHRS and additions to/deductions from NHRS' fiduciary net position have been

determined on the same basis as they are reported by NHRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with benefit terms. Investments are reported at fair value.

E. Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At December 31, 2016, the County reported a liability of \$15,514,164 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2016, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2015. The County's proportion of the net pension liability was based on a projection of the County's long-term share of contributions to the pension plan relative to the projected contributions of all participating employers, actuarially determined. At June 30, 2015, the County's proportion was .29406323 percent.

At the most recent measurement date of June 30, 2016, the County's proportion was .29175149 percent, which was a decrease of .00231174 percent from its previous year proportion.

For the year ended December 31, 2016, the County recognized pension expense of \$1,454,754. In addition, the County reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>
Differences between expected and actual experience	\$ 43,114	\$ 195,905
Net difference between projected and actual investment earnings	970,646	-
Changes of assumptions	1,909,300	-
Changes in proportion and differences between contributions and proportionate share of contributions	-	797,637
Contributions subsequent to the measurement date	<u>543,558</u>	<u>-</u>
Total	<u>\$ 3,466,618</u>	<u>\$ 993,542</u>

Amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

<u>Year ended December 31:</u>	
2016	\$ (822,224)
2017	(278,666)
2018	(671,995)
2019	(665,674)
2020	<u>(34,517)</u>
Total	\$ <u>(2,473,076)</u>

F. Actuarial Assumptions

The total pension liability in the June 30, 2015 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.5 percent per year
Salary increases	3.25 - 5.6 percent average, including inflation
Investment rate of return	7.25 percent, net of pension plan investment expense, including inflation

Mortality rates were based on the RP-2014 Employee generational mortality tables for males and females, adjusted for mortality improvements using Scale MP-2015, based on the last experience study.

The actuarial assumptions used in the June 30, 2015 valuation were based on the results of the most recent actuarial experience study, which was for the period July 1, 2010 – June 30, 2015.

The long-term expected rate of return on pension plan investments was selected from a best estimate range determined using the building block approach. Under this method, an expected future real return range is calculated separately for each asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return net of investment expenses by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major class are summarized in the following table:

<u>Asset Class</u>	<u>Target Allocation Percentage</u>	<u>Weighted Average Average Long- Term Expected Real Rate of Return</u>
Large Cap Equities	22.50 %	4.25%
Small/Mid Cap Equities	<u>7.50</u>	4.50%
Total domestic equities	30.00	
Int'l Equities (unhedged)	13.00	4.75%
Emerging Int'l Equities	<u>7.00</u>	6.25%
Total international equities	20.00	
Core Bonds	5.00	0.64%
Short Duration	2.00	-0.25%
Global Multi-Sector Fixed Income	11.00	1.71%
Absolute Return Fixed Income	<u>7.00</u>	1.08%
Total fixed income	25.00	
Private Equity	5.00	6.25%
Private Debt	5.00	4.75%
Opportunistic	<u>5.00</u>	3.68%
Total alternative investments	15.00	
Real Estate	<u>10.00</u>	3.25%
Total	<u><u>100.00</u></u> %	

G. Discount Rate

The discount rate used to measure the total pension liability was 7.25%. The projection of cash flows used to determine the discount rate assumed that the plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. For purposes of the projection, member contributions and employer service cost contributions are projected based on the expected payroll of current members only. Employer contributions are determined based on the pension plan's actuarial funding policy and as required by RSA 100-A:16. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments to current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

H. Sensitivity of the Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the County's proportionate share of the net pension liability calculated using the discount rate of 7.25 percent, as well as what the County's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage-point lower (6.25%) or one percentage-point higher (8.25%) than the current rate:

<u>Fiscal Year Ended</u>	<u>1% Decrease (6.25%)</u>	<u>Current Discount Rate (7.25%)</u>	<u>1% Increase (8.25%)</u>
June 30, 2016	\$ 19,934,643	\$ 15,514,164	\$ 11,848,076

I. Pension Plan Fiduciary Net Position

Detailed information about the pension plan's fiduciary net position is available in the separately issued NHRS financial report.

13. Risk Management

The County is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; and natural disasters for which the County carries commercial insurance. There were no significant reductions in insurance coverage from the previous year and have been no material settlements in excess of coverage in any of the past three years.

14. Commitments and Contingencies

Outstanding Legal Issues – On an ongoing basis, there are typically pending legal issues in which the County is involved. The County's management is of the opinion that the potential future settlement of these issues would not materially affect its financial statements taken as a whole.

Grants - Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount of expenditures which may be disallowed by the grantor cannot be determined at this time, although the County expects such amounts, if any, to be immaterial.

15. Subsequent Events

On March 31, 2017, the County issued a \$8,000,000 bond anticipation note with a maturity date of March 27, 2018 and an interest rate of 1.08%.

On March 17, 2017, the County issued a \$8,136,000 tax anticipation note with a maturity date of December 28, 2017 and an interest rate of .79%.

16. Gunstock Area Commission

Under the act providing for the creation of Gunstock Area Commission (the Commission) to manage and operate the County owned recreational area, serial notes or bonds of such Commission are considered to be the pledge of the full faith and credit of the County of Belknap, New Hampshire.

Provisions of the agreement provide that the Commission will make an annual payment of \$175,000 to the County prior to March 31 of each year. For the year ended April 30, 2016, a total of \$175,000 was recognized as a return of capital contributions to the County in the Commission's financial statements. This amount has been recognized as miscellaneous income from the Commission in the County's General Fund during 2016.

17. Implementation of New GASB Standard

The Governmental Accounting Standards Board (GASB) has issued Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other than Pensions*, replacing requirements of Statements No. 45 and 57, effective for the County beginning with its year ending June 30, 2018. This Statement establishes standards for recognizing and measuring liabilities, deferred outflows of resources, deferred inflows of resources, and expense/expenditures. In addition, this Statement details the recognition and disclosure requirements for employers with payables to defined benefit OPEB plans that are administered through trusts that meet the specific criteria and for employers whose employees are provided with defined contribution OPEB.

GUNSTOCK AREA COMMISSION

Notes to Financial Statements

April 30, 2016 and 2015

1. Summary of Significant Accounting Principles

The accounting policies of the Gunstock Area Commission (the "Commission") conform to accounting principles generally accepted in the United States of America for local governmental units, except as indicated hereinafter. The following is a summary of significant accounting policies.

Financial Reporting Entity

The Commission was incorporated as a body politic and an agency of the County of Belknap (the County) by Act of the New Hampshire General Court, effective September 15, 1959, to provide for the operation and maintenance of the former Belknap County Recreational Area. The Commission is authorized to borrow funds to accomplish its purposes upon approval by the County Convention. All debt has been authorized pursuant to New Hampshire laws and carries the pledge of the full faith and credit of the County of Belknap.

The Commission (a component unit of the County of Belknap, New Hampshire) is accounted for as a separate and distinct enterprise fund from the County.

Basis of Accounting

The financial statements of the Commission have been prepared on the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recognized when they are incurred.

Cash and Cash Equivalents

For the purpose of the Statement of Cash Flows, cash and cash equivalents consist of checking accounts, savings accounts, and cash on hand.

Investments

Investments are stated at their fair value. Certificates of deposit with a maturity greater than ninety days from the date of issuance are included in investments.

Inventories

Merchandise available for sale is valued at the lower of cost (under the first-in, first-out method), or market. During the years ended April 30, 2016 and 2015,

inventory is reported at net of reserve of obsolescence of \$21,761 and \$21,761, respectively.

Capital Assets

All capital assets including infrastructure are capitalized at cost (or estimated historical cost) and updated for additions and retirements during the year. Donated capital assets are recorded at their fair values as of the date received. Improvements are capitalized; the costs of normal maintenance and repairs that do not add to the value of the asset or materially extend an asset's life are not. Interest incurred during the construction of capital assets is also capitalized.

All reported capital assets except for land and construction in progress are depreciated. Improvements, buildings and equipment are depreciated over the remaining useful lives of the related capital assets. Depreciation is computed using the straight-line method over the following useful lives:

<u>Assets</u>	<u>Years</u>
Land improvements	5 - 25
Buildings and improvements	3 - 33
Equipment	3 - 25
Leasehold improvements	8

Compensated Absences

Employees earn vacation leave as they provide services. Pursuant to the personnel policy, full time/year-round employees earn twelve to twenty days of vacation leave on an annual basis dependent on length of service. Accrued and unused vacation leave has been included as a liability in these financial statements.

Unearned Revenue

Unearned revenue arises when assets are recognized before revenue recognition criteria have been satisfied. Sales collected before the revenues are earned are recorded as unearned revenue.

Net Position

Net position represents the difference between assets and deferred outflows of resources, and liabilities and deferred inflows of resources. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances on any borrowings used for the acquisition, construction or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the Commission or through external restrictions imposed by creditors, grantors or laws or regulations of other governments. Unrestricted net position is the net amount of the assets, deferred outflows of resources, liabilities

and deferred inflows of resources that are not included in the determination of net investment in capital assets or the restricted components of net position.

The Commission's policy is to first apply restricted resources when an expense is incurred for purposes for which both restricted and unrestricted net position are available.

Operating Revenues and Expenses

Operating revenues are those revenues that are generated directly from the primary activity of the Commission. For the Commission, these revenues are charges to customers for sales and services. Operating expenses, which include depreciation on capital assets, are necessary costs incurred to provide the service that is the primary activity of the Commission. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America require management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

2. Deposits and Investments

Deposits and investments as of April 30, 2016 and 2015 are classified in the accompanying financial statements as follows:

Statement of Net Position:

	<u>2016</u>	<u>2015</u>
Cash and cash equivalents	\$ 830,907	\$ 1,727,823
Investments	258,548	256,488
Restricted Cash	<u>820,462</u>	<u>-</u>
	<u>\$ 1,909,917</u>	<u>\$ 1,984,311</u>

Deposits and investments as of April 30, 2016 and 2015 consist of the following:

	<u>2016</u>	<u>2015</u>
Cash on hand	\$ 8,065	\$ 11,045
Deposits with financial institutions	<u>1,901,852</u>	<u>1,973,266</u>
	<u>\$ 1,909,917</u>	<u>\$ 1,984,311</u>

The Commission's investment policy requires that deposits and investments be made in New Hampshire based financial institutions that are participants in one

of the federal depository insurance programs. The Commission limits its investments to demand deposits, certificates of deposit and repurchase agreements.

Custodial Credit Risk

Custodial credit risk for deposits is the risk that in the event of a bank failure, the Commission's deposits may not be returned to it.

The Commission's cash management program is based on a zero-balance bank account for operations. The available balance in this account is transferred to a money market account on a daily basis. The funds in the money market account are invested in overnight repurchase agreements. The Commission has entered into a Federal Reserve Joint Custody Safekeeping Program with the Bank of New York - Mellon.

Under the terms of the agreement, as of April 30, 2016 and 2015, \$819,956 and \$1,654,970, respectively of the Commission's deposits with financial institutions were collateralized.

3. Capital Assets

The following is a summary of changes in capital assets during the years ended April 30, 2016 and 2015:

	Balance 5/1/15	Additions	Reductions	Balance 4/30/16
Capital assets, not being depreciated:				
Land	\$ 2,197,595	\$ -	\$ -	\$ 2,197,595
Construction in progress	6,101	1,859,163	(6,101)	1,859,163
Total capital assets, not being depreciated	2,203,696	1,859,163	(6,101)	4,056,758
Other capital assets:				
Land improvements	2,667,935	-	-	2,667,935
Buildings and improvements	4,394,061	216,363	-	4,610,424
Equipment	23,021,179	895,922	(269,951)	23,647,150
Leasehold improvements	374,946	262,198	-	637,144
Total other capital assets at historical cost	30,458,121	1,374,483	(269,951)	31,562,653
Less accumulated depreciation for:				
Land improvements	(1,019,198)	(115,382)	-	(1,134,580)
Buildings and improvements	(3,371,429)	(157,351)	-	(3,528,780)
Equipment	(14,308,716)	(1,194,317)	252,032	(15,251,001)
Leasehold improvements	(335,734)	(41,876)	-	(377,610)
Total accumulated depreciation	(19,035,077)	(1,508,926)	252,032	(20,291,971)
Total other capital assets, net	11,423,044	(134,443)	(17,919)	11,270,682
Total capital assets, net	\$ 13,626,740	\$ 1,724,720	\$ (24,020)	\$ 15,327,440

	Balance 5/1/14	Additions	Reductions	Balance 4/30/15
Capital assets, not being depreciated:				
Land	\$ 2,197,595	\$ -	\$ -	\$ 2,197,595
Construction in progress	-	6,101	-	6,101
Total capital assets, not being depreciated	2,197,595	6,101	-	2,203,696
Other capital assets:				
Land improvements	2,780,319	98,646	(211,030)	2,667,935
Buildings and improvements	4,341,918	67,730	(15,587)	4,394,061
Equipment	24,674,296	838,956	(2,492,073)	23,021,179
Leasehold improvements	374,946	-	-	374,946
Total other capital assets at historical cost	32,171,479	1,005,332	(2,718,690)	30,458,121
Less accumulated depreciation for:				
Land improvements	(1,119,886)	(110,342)	211,030	(1,019,198)
Buildings and improvements	(3,235,539)	(151,477)	15,587	(3,371,429)
Equipment	(15,557,278)	(1,177,014)	2,425,576	(14,308,716)
Leasehold improvements	(288,824)	(46,910)	-	(335,734)
Total accumulated depreciation	(20,201,527)	(1,485,743)	2,652,193	(19,035,077)
Total other capital assets, net	11,969,952	(480,411)	(66,497)	11,423,044
Total capital assets, net	\$ 14,167,547	\$ (474,310)	\$ (66,497)	\$ 13,626,740

Depreciation expense was charged as follows:

	2016	2015
Departmental expenses:		
Trams and tows	\$ 628,729	\$ 617,052
Restaurant	15,554	8,174
Summer attractions	275,111	266,620
Ski shop rentals	62,844	42,831
Ski touring	11,676	10,667
Ski learning center	1,319	-
Camping and swimming pool	19,921	20,880
Programs (functions)	1,568	1,600
General expenses	459,828	467,210
Administrative expenses	32,376	50,709
	\$ 1,508,926	\$ 1,485,743

The balance of the assets acquired through capital leases as of April 30, 2016 and 2015 is as follows:

	2016	2015
Equipment	\$ 706,100	\$ 389,450
Less: Accumulated depreciation	(98,436)	(48,843)
	\$ 607,664	\$ 340,607

4. Short-Term Obligations

Revenue Anticipation Notes

The Commission issues revenue anticipation notes during the year. These borrowings are to assist in the payment of operating expenses during the off-season and are guaranteed to be repaid from operating revenues of the Commission received during the winter months.

The changes in short-term revenue anticipation note obligations for the years ended April 30, 2016 and 2015 are as follows:

	<u>2016</u>	<u>2015</u>
Balance - May 1	\$ -	\$ -
Additions	650,000	600,000
Reductions	<u>(650,000)</u>	<u>(600,000)</u>
Balance - April 30	<u>\$ -</u>	<u>\$ -</u>

5. Long-Term Obligations

Changes in Long-Term Obligations

The changes in long-term debt obligations for the years ended April 30, 2016 and 2015 are as follows:

<u>Type</u>	Balance <u>5/1/15</u>	<u>Additions</u>	<u>Reductions</u>	Balance <u>4/30/16</u>	Amounts Due Within <u>One Year</u>
Bonds payable	\$ 4,955,000	\$ 2,600,000	\$ (645,000)	\$ 6,910,000	\$ 905,000
Capital leases	<u>206,257</u>	<u>293,250</u>	<u>(175,797)</u>	<u>323,710</u>	<u>172,312</u>
	<u>\$ 5,161,257</u>	<u>\$ 2,893,250</u>	<u>\$ (820,797)</u>	<u>\$ 7,233,710</u>	<u>\$ 1,077,312</u>

<u>Type</u>	Balance <u>5/1/14</u>	<u>Additions</u>	<u>Reductions</u>	Balance <u>4/30/15</u>	Amounts Due Within <u>One Year</u>
Bonds payable	\$ 5,600,000	\$ -	\$ (645,000)	\$ 4,955,000	\$ 645,000
Capital leases	<u>210,199</u>	<u>108,500</u>	<u>(112,442)</u>	<u>206,257</u>	<u>98,339</u>
	<u>\$ 5,810,199</u>	<u>\$ 108,500</u>	<u>\$ (757,442)</u>	<u>\$ 5,161,257</u>	<u>\$ 743,339</u>

General Obligation Bonds

Bonds payable at April 30, 2016 and 2015 are comprised of the following individual issues:

	<u>2016</u>	<u>2015</u>
\$ 1,600,000 bonds due in annual installments of \$ 160,000 through September 2025; interest at 2.145%	\$ 1,600,000	\$ -
\$ 1,000,000 bonds due in annual installments of \$ 100,000 through September 2025; interest at 2.78%	1,000,000	-
\$ 3,800,000 bonds due in annual installments of \$ 225,000 beginning May 2005 through May 2012 and \$ 250,000 through May 2020; interest at 3.20% - 3.80%	1,250,000	1,500,000
\$ 1,500,000 bonds due in annual installments of \$ 150,000 through April 29, 2021; interest at 2.59%	750,000	900,000
\$ 3,250,000 bonds due in an annual installment of \$ 100,000 in January 2010 and \$ 175,000 thereafter until January 2028; interest at 3.500% - 4.375%	2,100,000	2,275,000
\$ 525,000 bonds due in annual installments of \$ 52,500 through October 2018; interest at 3.99%	157,500	210,000
\$ 250,000 bonds due in annual installments of \$ 12,500 through January 2019; interest at 4.98%	37,500	50,000
\$ 100,000 bonds due in annual installments of \$ 5,000 through January 2019; interest at 5.0%	<u>15,000</u>	<u>20,000</u>
	<u>\$ 6,910,000</u>	<u>\$ 4,955,000</u>

Debt service requirements to retire general obligation bonds outstanding at April 30, 2016 are as follows:

<u>Year Ending</u>	<u>April 30,</u>	<u>Principal</u>	<u>Interest</u>	<u>Totals</u>
2017	\$	905,000	\$ 212,082	\$ 1,117,082
2018		905,000	183,091	1,088,091
2019		905,000	153,919	1,058,919
2020		835,000	125,432	960,432
2021		835,000	99,726	934,726
2022 - 2026		2,175,000	259,234	2,434,234
2027 - 2028		<u>350,000</u>	<u>22,750</u>	<u>372,750</u>
	\$	<u>6,910,000</u>	<u>\$ 1,056,234</u>	<u>\$ 7,966,234</u>

Capital Lease Obligations

Capital lease obligations represent lease agreements entered into for the financing of equipment acquisitions. Capital leases payable at April 30, 2016 and 2015 are comprised of the following individual issues:

	<u>2016</u>	<u>2015</u>
\$108,500 equipment lease due in monthly installments of \$3,329 including interest at 7.9%, through May 2017	\$ 41,551	\$ 77,262
\$256,200 equipment lease due in monthly installments of \$13,920 between the months of December and April each year, including interest at 5.757% through April 2017	66,349	128,995
\$304,000 equipment lease due in monthly installments of \$16,060 between the months of December and April each year, including interest at 6.038% through April 2019	<u>215,810</u>	<u>-</u>
	<u>\$ 323,710</u>	<u>\$ 206,257</u>

Debt service requirements to retire capital lease obligations outstanding at April 30, 2016 are as follows:

Year Ending			
<u>April 30,</u>	<u>Principal</u>	<u>Interest</u>	<u>Totals</u>
2017	\$ 172,312	\$ 17,536	\$ 189,848
2018	75,199	8,412	83,611
2019	<u>76,199</u>	<u>3,929</u>	<u>80,128</u>
	<u>\$ 323,710</u>	<u>\$ 29,877</u>	<u>\$ 353,587</u>

6. Deferred Inflows of Resources

Unearned Revenue

Unearned revenue at April 30, 2016 and 2015 consists of sales collected to various events or products where the revenue was not earned by year end. All revenues are expected to be recognized within one year of receipt. A summary of the principal items of unearned revenue is as follows:

	<u>2016</u>	<u>2015</u>
Camping	\$ 58,340	\$ 47,024
Bike week	21,698	21,492
Seasonal	95,152	94,085
Soulfest	94,649	79,181
Season pass sales - skiing	737,148	582,788
Outstanding gift certificates	340,049	278,839
Other unearned revenues	<u>29,595</u>	<u>1,502</u>
	<u>\$ 1,376,631</u>	<u>\$ 1,104,911</u>

7. Lease of Area Facilities

Restaurant Facilities

The Commission entered into a four-year agreement with an independent company to provide exclusive food services, including the sale of alcoholic beverages, at the Gunstock Area. The agreement commenced on November 1, 2015 with an expiration of October 31, 2019, renewable under the same terms and conditions for an additional four-year term. The agreement stipulates that the independent company pays Gunstock based on gross receipts from various food service location categories, ranging from 10 to 50% of sales. For any given year, once the various location categories reach a maximum sales target (ranging from \$1,500,000 to \$1,700,000), then the commissions will be increased on an incremental step-scale basis, respectively. During the year ended April 30, 2016, the annual income received from food service commissions was \$316,854.

The independent company shall make set annual payments to Gunstock to cover various utilities. The independent company shall commit to an annual Reserve Fund for maintenance, repair, and replacement of food and beverage equipment. Expenditures from the Reserve Fund should be based on 2% of annual gross receipts, commencing November 1, 2019. The independent company also agrees to provide a Capital Expenditure in the amount of \$500,000. The capital expenditures will be amortized from the date of service until October 31, 2023, and are presented as leasehold improvements. At the completion of this period, the property belongs to Gunstock. Upon termination or expiration of the agreement, the independent company shall reimburse Gunstock for the entire unamortized balance of remaining capital expenditures. The net book value of the leasehold improvements at April 30, 2016 was \$259,354, and the recognized capital contributions were \$41,876.

On October 15, 2007, the Commission entered into a four-year agreement with an independent company to provide exclusive food services, including the sale of alcoholic beverages, at the Gunstock Area. The agreement was renewed for an additional four-year term in October 2011. The agreement stipulated that the Commission will receive an applicable percentage of gross receipts generated from food service sales. In any contract year in which the aggregate commissionable sales exceed \$1,350,000, the Commission will receive an additional 5% commission on the excess amount. The Commission is responsible for the utilities. During the year ended April 30, 2015, the annual income received from food service commissions was \$408,123.

The agreement further stipulates that the independent company is responsible for maintenance costs and will provide \$375,000 in capital renovations and equipment purchases within the first eighteen months of the contract which will become the property of the Commission. Upon expiration of the agreement, the independent company will be reimbursed for the undepreciated balance of its capital purchases. The net book value of these capital renovations and equipment purchases are reported as leasehold improvements of the Commission and an off-

setting payable at fiscal year-end. Capital contributions are recognized by the Commission as the capitalized leasehold improvements are depreciated over their estimated useful lives. For the year ended April 30, 2015 the net book value of the leasehold improvements was \$39,212, and the recognized capital contributions were \$46,910.

Land Parcel

The Commission has contracted with a company to lease a parcel of land to operate a facility to conduct radio, telephone and other telecommunications operations. Per the agreement, commencing February 1, 2013 and each five-year anniversary thereafter, the rent for each five-year term shall increase based on the percentage change in the Consumer Price Index published by the Bureau of Labor and Statistics of the United States Department of Labor for all Urban Consumers, US City Average. In addition, the Commission will receive 25% of rental income if the land parcel is subleased to another entity.

The agreement provides that the Commission will receive rent payable in equal monthly installments. During the years ended April 30, 2016 and 2015, the annual income from the land lease was \$58,145 and \$58,145, respectively. The lessee is responsible for real estate taxes and utilities.

Tower Leases

The Commission has entered into various agreements to lease tower space to several independent companies for telecommunication and radio operations. These lease agreements range from being renewed on an annual basis to long-term agreements for a period of five years.

Tower lease rentals are payable in monthly installments. In addition, the Commission will receive an annual trade agreement of signal time from the lessee. During the years ended April 30, 2016 and 2015, the annual income from tower leases was \$23,936 and \$37,241, respectively.

Soul Festival

During June 2006, the Commission entered into a five-year agreement with a corporation to grant them the right to conduct the Soul Festival at the Gunstock Area Commission. The first event was held in August 2005. At the conclusion of the 2011 event, the terms and conditions of the agreement were automatically renewed for the next five-year term with one more option for an automatic renewal for five years, with the last event to be held in August 2021. Terms of the agreement provide that the Commission will retain camp-site sales up to \$100,000 and 50% of these sales thereafter. In addition, the Commission will retain the income from summit chair lift rides up to \$8,000. During the years ended April 30, 2016 and 2015, the annual income from the Soul Festival was as follows:

	<u>2016</u>	<u>2015</u>
Camping	\$ 110,829	\$ 109,070
Chair lift rides	<u>40,476</u>	<u>33,785</u>
	<u>\$ 151,305</u>	<u>\$ 142,855</u>

8. **Pension Plan**

Profit Sharing Plan

Effective September 1, 2008, the Gunstock Area Commission entered into a profit sharing pension plan. The plan provides for participation by employees who have 1,000 hours of service in a twelve-month consecutive period and have attained the age of 21. Eligible employees may elect to enroll in this pension plan on a semi-annual basis and are eligible for normal retirement after age 62. Once eligible, employer contributions are vested in increments of 20% for each year of service. After six years of service, the employer contributions are 100% vested. The plan further provides that the Commission may contribute a uniform percentage of each participant's compensation at its sole discretion. An employee must be actively working on April 30 to receive an employer contribution.

If a participant terminates employment prior to attaining the normal retirement age, the maximum distribution amount is \$5,000. Prior to termination of employment, a participant may elect a distribution from his vested account in the event of hardship or if he has attained the age of 59½. Once a participant reaches the normal retirement age of 62, the remainder of their funds are available.

Covered wages paid under this plan during the fiscal years ended April 30, 2016 and 2015 were \$1,612,676 and \$1,731,718. The Commission's contributions to the plan during fiscal years 2016 and 2015 were \$48,380 and \$86,586, respectively.

457(b) Plan

Effective September 1, 2008, the Gunstock Area Commission entered into a 457(b) pension plan. Employees may participate in the plan following one year of continuous service and have attained the age of 21. Under the plan, employees are eligible for normal retirement after age 62. Maximum contribution amounts are set by IRS regulations. In addition, participants are permitted to make age 50 catch-up contributions. No matching contribution is made by the Commission. A participant's contributions are 100% vested immediately without regard to additional service of employment. Prior to termination of employment, a participant may elect a distribution from his vested account in the event of an unforeseeable emergency or if he has attained the age of 70½.

9. Risk Management

The Commission is exposed to various risks of losses related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. During the year ended April 30, 2016, the Commission participated in public entity risk pools (Trusts) for worker's compensation coverage. Coverage has not been significantly reduced from the prior year and settled claims have not exceeded coverage in the past year.

The Trust agreement permits the Trust to make additional assessments to members should there be a deficiency in Trust assets to meet its liabilities. Accounting principles generally accepted in the United States of America require members of pools with a sharing of risk to determine whether or not such assessment is probable and, if so, a reasonable estimate of such assessment. At this time, the Trust foresees no likelihood of an additional assessment for any of the past years. Claims expenditures and liabilities are reported when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. These losses include an estimate of claims that have been incurred but not reported. Based on the best available information, there is no liability at April 30, 2016.

10. Commitments and Contingencies

Belknap County Agreement

In October 2010, the Commission and Belknap County entered into a five-year agreement which requires the Commission to make an annual payment of \$175,000 to the County, payable on or before March 31 of each year of the agreement. The purpose of this payment is to reduce the amount to be raised by taxes for funding of the budget of Belknap County and shall be derived from operating receipts through the operation of Gunstock.

Property and Liability Insurance

The Commission has acquired property and liability insurance, which is administered through a commercial insurer. General liability provides coverage up to \$1,000,000 per incident and in the aggregate; the Commission's deductible is \$15,000 per incident and \$75,000 in the aggregate. Umbrella liability provides coverage up to \$9,000,000 per incident with a general aggregate limit of \$12,000,000. In addition, the Commission has business interruption coverage of \$4,000,000. The Commission has a self-insurance retention plan of \$10,000 for umbrella liability. Insurance coverage for scheduled buildings and contents is \$16,799,799 and \$14,551,620 for inland marine, lifts, and snowmaking equipment; the Commission's deductible is \$10,000 per incident, except for flood or earthquake at \$25,000 per incident.

Litigation

Gunstock Area Commission is involved in certain litigations in the ordinary course of business, primarily its ski operations. Management, based on discussions with its insurer, is of the opinion that the ultimate disposition of these matters will not result in a material effect on the financial condition or results of operations at Gunstock Area Commission.

11. Subsequent Events

Revenue Anticipation Notes

The Commission secured a line of credit up to \$950,000 during June 2016. Any borrowings are guaranteed to be repaid from operating revenues of the Commission. Subsequent to year end, the Commission has borrowed \$200,000 against this line of credit. The interest rate on this line of credit is 1.10%. The borrowed amount, and accrued interest, is due on February 28, 2017.

Capital Lease

In May 2016, the Commission entered into a capital lease agreement for equipment totaling \$73,690. The interest rate on this lease is 7.217% with monthly payments of \$2,269 and a maturity date of April 2, 2019.

COUNTY OF BELKNAP, NEW HAMPSHIRE
SCHEDULE OF OPEB FUNDING PROGRESS
REQUIRED SUPPLEMENTARY INFORMATION
DECEMBER 31, 2016
(Unaudited)

Other Post-Employment Benefits

Actuarial Valuation Date	Actuarial Value of Assets (a)	Actuarial Accrued Liability (AAL) - Projected Unit Credit (b)	Unfunded AAL (UAAL) (b-a)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a Percent- age of Covered Payroll [(b-a)/c]
01/01/10	\$ -	\$ 2,485,133	\$ 2,485,133	0.0%	\$ 6,425,803	38.67%
01/01/12	\$ -	\$ 2,057,668	\$ 2,057,668	0.0%	\$ 7,235,525	28.44%
01/01/14	\$ -	\$ 2,780,329	\$ 2,780,329	0.0%	\$ 7,019,767	39.61%
01/01/16	\$ -	\$ 2,545,179	\$ 2,545,179	0.0%	\$ 5,698,080	44.67%

See Independent Auditors' Report.

COUNTY OF BELKNAP, NEW HAMPSHIRE

SCHEDULE OF PROPORTIONATE SHARE
OF THE NET PENSION LIABILITY

REQUIRED SUPPLEMENTARY INFORMATION

DECEMBER 31, 2016

(Unaudited)

New Hampshire Retirement System						
<u>Year</u>	<u>Measurement Date</u>	<u>Proportion of the Net Pension Liability</u>	<u>Proportionate Share of the Net Pension Liability</u>	<u>Covered Payroll</u>	<u>Proportionate Share of the Net Pension Liability as a Percentage of Covered Payroll</u>	<u>Plan Fiduciary Net Position Percentage of the Total Pension Liability</u>
December 31, 2015	June 30, 2015	0.29406323%	\$ 11,649,395	\$ 7,572,327	153.84%	65.47%
December 31, 2016	June 30, 2016	0.29175149%	\$ 15,514,164	\$ 7,630,314	203.32%	58.30%

Schedule is intended to show information for 10 years. Additional years will be displayed as they become available.

See Independent Auditors' Report.

COUNTY OF BELKNAP, NEW HAMPSHIRE

SCHEDULE OF PENSION CONTRIBUTIONS

REQUIRED SUPPLEMENTARY INFORMATION

DECEMBER 31, 2016

(Unaudited)

New Hampshire Retirement System					
<u>Year</u>	<u>Contractually Required Contribution</u>	<u>Contributions in Relation to the Contractually Required Contribution</u>	<u>Contribution Deficiency (Excess)</u>	<u>Covered Payroll</u>	<u>Contributions as a Percentage of Covered Payroll</u>
December 31, 2015	\$ 1,006,248	\$ 1,006,248	\$ -	\$ 7,530,108	13.36%
December 31, 2016	\$ 1,058,301	\$ 1,058,301	\$ -	\$ 7,681,817	13.78%

Schedule is intended to show information for 10 years. Additional years will be displayed as they become available.

See Independent Auditors' Report.